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Issue No 161
Available from Wednesday,
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Conference Programme

Opening Address:

Lord Michael Howard, Baron Howard of Lympne
Paul Stannard, MD, Archant KOS Media



Lord Michael Howard

Session 1. 9.30 – 10.00

Winning business from the public sector TODAY

Panel discussion

In the wake of the comprehensive spending review, many businesses will have to review the way in which they trade with the public sector. Public sector procurement covers everything from multi-billion pound orders for aircraft carriers down to contracts to clean the windows of local schools or supply flowers to the town hall. Every government department, local authority, LEA and health trust has its procurement officers and each has its own buying requirements.

Panel members: Tim Allen, Group Managing Director, MJ Allen
Martin Wragg, Defence Suppliers Service, MOD
Jeff Alexander, Head of External Affairs, South East Region, EEF



Tim Allen
MJ Allen



Phil Beavan
Innovation & Growth Team



Elizabeth Dolding
Warners Solicitors

Session 2. 10.15 – 10.45

Readying investment... how to catch your dragon

Many people have some great ideas; however, translating them into a tangible prospect for business and investors is not always so easy. Come along and hear from Phil Beavan, Portfolio Director for the Innovation and Growth Team and Elizabeth Dolding, Partner and commercial legal expert from Warners Solicitors, about how to attract and secure equity investment into your business... the do's and don'ts, rights and wrongs... and how to spectacularly cock it up.

Speakers: Phil Beavan, Portfolio Director, Innovation & Growth Team
Elizabeth Dolding, Partner, Warners Solicitors

Session 3. 11.00 – 11.30

Digital Revolution: What's in it for business?

Apps, stats, video, mobile technology, the web – what does it all mean for business? How can we be a part of the digital revolution and what are the implications for businesses. Come and hear from a leading expert, who has over 10 years of experience in this area, as well as working for leading companies such as Lycos Europe.

Speaker: Johnnie Jensen, Success Engineer, Tmandi



Johnnie Jensen
Tmandi

Session 4. 11.45 – 12.15

Tweet, greet and network... is social media like Twitter, Facebook and LinkedIn worth the investment?

Despite the tremendous growth of business presences on social media sites, such as Facebook, LinkedIn, Twitter etc, there are still many misconceptions about how best to use it. Come and hear from an expert, with many years of experience in this area and dispel some of the myths. Get advice about spending time up front doing analysis, research, goal setting and how having a strategy will make a social media plan easy to execute.

Speaker: Dan Maudhub, Managing Director, Wonderful Creative Agency



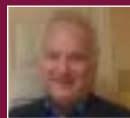
Dan Maudhub
Wonderful Creative Agency

Session 5. 1.00 – 1.30

Win the war for talent – getting the best staff

Despite the prospect of job cuts and redundancies, many sectors are struggling with a real shortage of skilled staff. With the green shoots of economic recovery starting to appear, businesses will have to work harder than ever to retain talent, and understand the best way to recruit such staff initially. Come and hear from a leading HR expert, who will offer businesses tips and hints on how to achieve this.

Speaker: Simon Brown, HR Transformation Deployment Director at the Coca Cola Company.



Simon Brown
Coca Cola

Session 6. 1.45 – 2.15

Manage and inspire... it doesn't have to be a secret

Books and courses are not a panacea to good management, nor do they guarantee that people will be able to put the theory into practice. Come and hear from a motivational speaker, who has over 20 years experience in operational management, sales, change management, training & coaching, personal and organizational development.

Speaker: Neil Annis, Managing Partner, ThinkGap



Neil Annis
ThinkGap

Session 7. 2.30 – 3.00

Global brand marketing strategies for local businesses

Discover a world of multi-channel marketing opportunities and learn how big global brands maximise mobile apps, digital, print, social networking and PR as interconnected revenue generators. We showcase how local companies can create their own revenue and brand success through a strategic multi-channel campaign, quickly, efficiently and effectively.

Speaker: Ben Edwards, Marketing Manager, Page Suite



Ben Edwards
Page Suite

Session 8. 3.15 – 3.45

The Big Debate – what will be the role of business in the Big Society?

David Cameron launched the 'Big Society' to empower communities and said that groups should be able to run post offices, libraries, transport services and shape housing projects. What are the implications of this for businesses and how can they be involved? Come and join a panel session with leading experts from business and social enterprise to hear what they think the future landscape may look like.

Panel members: Celia Richards, Director of Communications, Social Enterprise Coalition
Johnnie Jensen, Success Engineer, Tmandi
Clive Relf, Senior Business and Tax Partner, Reeves & Co LLP



Celia Richards
Social Enterprise Coalition



Clive Relf
Reeves & Co LLP

Leading business at Kent's essential

IN the wake of the Coalition's pivotal Comprehensive Spending Review, Archant KOS Media has pulled together under one roof the essential tools to help business survival and growth in Kent.

Business Week Live (BWL), will be held at the County Showground, Detling near Maidstone on Wednesday November 10 and is an extension of the Business Week media and the news, videos and blogs of www.businessforkent.co.uk.

Apart from crucial timing just three weeks after the CSR and ahead of what promises to be the tricky year of 2011, Business Week Live offers a line-up of more than 20 carefully chosen speakers, business gurus and panellists who can deliver an integrated programme of skilful guidance, advice and tips for the months and years to come.

This impressive array will open up with one of Kent's best known political figures, also one who is well-qualified to deliver a running report on the Coalition's management of the economy.

He is Michael Howard, one-time Conservative Party leader and the former MP for Folkestone and Hythe.

The Tory grandee, who stood down at the May General Election, now sits in the Lords as Baron Howard of Lympne.

He trained as a barrister, but was elected an MP in 1983 and was a minister just four years later, going on to hold the Cabinet posts under Prime Minister John Major including Secretary of State for Employment (1990–1992) and Home Secretary (1993–1997).

In opposition, he was Shadow Foreign Secretary (1997–1999) and Shadow Chancellor of the Exchequer (2001–2003) before attempting to lead his party back into office at the 2005 election – a feat achieved



OPENING SPEAKER: Lord Michael Howard.

this year by his successor as party leader, David Cameron.

The advice will then come thick and fast with a programme of panel discussions and speeches on matters as diverse as: sourcing investment – at a time when the banks are making it tough for small businesses; seeking out the best staff to make the most from your precious wages bill; inspirational management; harnessing new technologies and networking such as Twitter, Facebook and LinkedIn; how business can work within the Big Society envisaged by David Cameron.

Early on in the programme there is even a panel discussion about winning business

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THE NEWSPAPER FOR DOVER AND THE SURROUNDING VILLAGES



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ANGER OVER TARIFF RISE FOR FERRIES

FERRY operators have reacted angrily to a proposed increase of tariffs at the Port of Dover.

The scheduled increase in the port tariff of 4.8 per cent, in line with the July Retail Price Index (RPI), is set to be introduced for 2011.

The chief executive of P&O Ferries, Helen Deeble, has even taken the step of writing to the Under Secretary of State for Transport to seek Government intervention to stop the rise.

In the letter, Mrs Deeble registers

■ BY MATHEW BEECH

P&O Ferries' "deep unhappiness" at the action taken by Dover Harbour Board and takes the "unprecedented step" of taking its complaint to the Secretary of State.

Mrs Deeble states that there was a collective objection by the cross-Channel companies to the planned inflationary increase of the tariff while still being embroiled in a dispute over this year's charges.

The letter says: "In the context of the proposed transfer scheme, and the cur-

rent dispute over existing tariffs, this action seems to us to be provocative and unjustified.

"I would ask you to use your influence to ask the Dover Harbour Board to reconsider its position.

"We must repeat that never in our experience as ferry operators have we faced a port authority behaving in such an abusive manner.

"In several cases, other UK and Continental ports have shown a much more sympathetic approach during the recession."

Alongside taking the dispute to the

CONTINUED ON PAGE 3



Picture: MATT BRISTOW

PICTURE OF TALENT

Contemporary met classical as a world-renowned designer staged a photoshoot at Dover's Western Heights.

Pierre Garroudi held the event at Drop Redoubt with local models to showcase his latest collection.

Matt Bristow from Rubber Duck Does Photography was given the responsibility to snap the models and head an all-Kent team.

Mr Bristow and photographer Alan Langley both live in Whitfield, while model Hayley White, pictured above, lives in Shepherdswell. Make-up artist Emily Rose is from Canterbury, hair specialist Vicki Lord is from the Herne Bay area and model Amy Roberts lives in Sandwich.

Mr Bristow said: "People look at London as the only source of talent. I wanted to show people that Kent has a wealth of its own talent.

"Not only that, I was given the opportunity to shoot at Drop Redoubt which made it an even more Kentish affair."

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your lifestyle

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carsforkent.co.uk

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GOOD NEWS:
 Arson and car crime are down, according to the latest Home Office figures

Police welcome figures showing crime reduction

■ BY JAMES ALEXANDRE

VIOLENCE, burglary and car crime is down, but sexual offences are up in the latest round-up of crime figures for south Kent.

Crime in the area, which comprises the Dover, Shepway and Ashford districts, has fallen for the fifth year. Home Office figures released last week show the number of recorded incidents has dropped by 10.1 per cent, equal to 2,102 crimes, during the period July 2009-June 2010, compared with the previous year.

This is higher than the average for Kent Police as a whole, which reported an 8.7 per cent drop.

All the main crime categories saw a fall, including violence against the person down by 10.1 per cent (427 fewer crimes), burglary by 12 per cent (256 crimes), vehicle crime by 19.8 per cent (414 crimes) and criminal damage by 10.6 per cent (535 crimes).

The only categories to show an increase are sexual offences, which are up by 16.8 per cent, or 41 crimes, and robberies using a knife, which were up by seven crimes.

South Kent deputy area com-

mander Superintendent Tim Smith said: "To have achieved a significant reduction in crime year on year is good news for everyone who lives in, works in and visits south Kent."

"It shows that our officers and staff are working hard to deter and reduce crime and taking every opportunity to target criminals."

"Like others in the public sector, we face challenging times, but my officers and police staff remain committed to delivering the best possible policing service."

Detective Chief Inspector Rob Fordham said the increase in sexual offences was due to a rise in past offences being reported for the first time this year.

"Many of these historical offences took place many years ago," he said.

"About 45 per cent of this year's reported rape offences, for example, have been historic crimes."

"In terms of other sexual offences taking place this year, we have made arrests on the majority of the offences."

Ch Insp Fordham said: "In relation to the increase in robbery offences, this rise took place in the first month of the year, April, when we had a couple of linked robbery series under investigation."

"We made arrests for these series and charged offenders."

Bull stranded in ditch rescued by fire crew

A HUGE bull had to be pulled from a ditch by fire crews after getting stranded in water up to his shoulders.

Kent Fire's animal rescue unit was called to help Bruno, a white Charolais, in Marsh Road, Ruckinge, just after 1pm on Friday last week.

His owner went to check on him that morning and found him grazing in the ditch, but it later became apparent that Bruno, who weighs about a tonne, had become stuck and was too tired to free himself.

Fire-fighters had to attach straps around his body and winch him to safety using a crane.

Station manager Nick Waghorn said: "He appeared to have suffered no ill effects."

Driver arrested after fatal crash on M25

A FOLKESTONE man has been arrested on suspicion of causing death by dangerous driving after a four-car incident on the M25.

He has been released on bail until December 19, reports The Enquirer.

Polish national Izabela Derbis died in the incident, on the clockwise carriageway at South Ockendon, Essex, at 5.40am on Friday, October 15.

Police still want to talk to anyone who witnessed the collision or saw the following vehicles being driven in the area at that time: a black Jaguar X-type estate, a silver/grey Renault Megane Scenic, a white Renault Kangoo van, a blue Alfa Romeo 156 and a white Scania articulated lorry signwritten 'David Price'.

Anyone with information is asked to phone Essex Police on 0300 333 4444.

Learn about pebbles at family fun day

A FAMILY pebble day is being held at Dungeness in conjunction with Kent's Coastal Week.

There are more pebbles at the landmark site than anywhere else in the world and people have the chance to find out how they got there and why they are so important for wildlife.

Have a go at the pebble trail and try your hand at some pebble art from 10.45am on Friday.

To find out more and to book, phone the RSPB on 01797 320588.

The meeting point is at the RSPB visitor centre at Dungeness nature reserve.

Airport upgrade 'a non-event'

LYDD airport has been given clearance to fly in bigger jets, in a boost for its expansion plans ahead of a much-anticipated public inquiry.

The Civil Aviation Authority (CAA) upgraded the airport to a Grade 6, meaning it can take aircraft ranging from the Bombardier Dash 8 Q400, regional airliners carrying up to 100 passengers and larger transatlantic-capable corporate jets such as the Gulfstream G550.

However, the status change has been dismissed as a "non-event" and a publicity stunt by anti-expansion campaigners, who say it does not mean the airport will generate extra business.

Lydd spokeswoman Jo Oliver said: "Having met strict criteria set down

by the CAA, we now have the capability to deal with a much wider range and size of aircraft."

"This is fantastic news and will enable us to attract more business. In fact, it's already opening up new opportunities for the airport."

The airport had to satisfy a series of rigorous CAA requirements to achieve its new category, culminating in its annual test of emergency procedures, known as Exercise Dash.

This included a mock scenario where a plane carrying 74 passengers and crews suffered a catastrophic engine failure just before take-off.

Louise Barton, of anti-expansion group LAAG, said of the change: "We welcome any upgrade in safety standards, but they have not announced

any new routes, so why are they doing it?"

"It's a bit of a non-event. The airport can already cope with these types of aircraft, they just don't have the traffic to make use of it."

"It is merely procedural and an attempt to get some positive news ahead of the public inquiry."

In March this year Shepway council voted 27-12 in favour of the applications for a 444-metre runway extension and 500,000-passengers-a-year terminal, going against planning officers' recommendations.

The decision was then called in by the Government for a public inquiry, due to start in February, after objections by conservation body Natural England on ecological grounds.

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Beat goes on for band in honour late of drummer

■ BY MATHEW BEECH

THE Blues Academy will use the launch of their latest album to raise funds for cancer charities in the memory of their former drummer.

The Last Laugh is being launched on Thursday, November 4, at Dover Town Hall at the forthcoming comedy night.

John Fisher was the band's drummer and passed away due to pancreatic cancer in September 2008, aged 47.

The latest album includes the last studio recordings he made with the band, while his final performance with the band was at the pantomime Aladdin at the Marlowe Theatre in Canterbury over the 2007/08 Christmas period.

Opportunity

Spokesman for the band and keyboard player, Richard Ansell, said: "This gig is the most important of my life and for the band it is an opportunity to introduce this music to the public in an utterly fitting way.

"It is also a chance to raise awareness of pancreatic cancer and to help fund extra research into the disease.

"Forty years ago, survival rates beyond five years for pancreatic cancer were three per cent.

"They remain at three per cent and this is the only common type of cancer where life expectancy rates have remained stagnant.

"It has been a long journey to bring this album to fruition.

"Apart from John's illness, we have faced legal action from a local supremo through Carter Ruck [the renowned libel lawyers] who took



TRAGIC LOSS: Nigel Feist, left, with drummer John Fisher, who died from pancreatic cancer aged just 47

exception to one of the songs when I placed it on my website.

"Although I didn't think anything was wrong, it was more expedient to re-record the song even though John had just died, rather than fight the battle.

"We then faced the problem that everybody involved with the album was busy teaching and performing.

"Finally, the production line ground to a halt just when our album was on it.

"However, it's a lovely album and we hope that people can pick up the sense of fun we all had making it.

"John was a musician of immense talent and bore his final illness with astonishing dignity.

"We owe it to him to raise awareness of this dreadful illness and improve on those stark life expectancy stats.

"If there are any local retailers out there who would like to help us out by selling the album, please ring me on 07801 507839."

Tickets for the gig cost £10 and can be purchased by phoning 07920 255493 or by visiting www.richardansell.com

The album will be on sale on the night and available through the Blues Academy website, www.bluesacademy.co.uk, as well as i-Tunes.

'Rise is in line with inflation, not above it'

CONTINUED FROM FRONT PAGE

Secretary of State for Transport, P&O Ferries has also complained to the Office of Fair Trading in a bid to "preserve and protect our business".

Elsewhere, Andreas Teschl, vice-president English Channel for DFDS Seaways, said: "DFDS Seaways can confirm it has received a letter from the Dover Harbour Board outlining a 4.8 per cent increase in costs for 2011 compared with 2010.

"DFDS Seaways is unfortunately unable to comment on this at the moment as it is due to discuss the matter with DHB directly."

Provocative

A statement from SeaFrance said: "SeaFrance shares the views of the other ferry companies with regard to the planned tariff increase of 4.8 per cent for 2011.

"It is both unnecessary and provocative, given what is going on with the sale of the port and the present market conditions."

Chief executive of Dover Harbour Board, Bob Goldfield, said: "The only thing I can say is that the discussions for the tariffs are private and confidential and I don't want to discuss the matters in public or in the media.

"The rise is in line with inflation and not above it.

"If you look and compare this with other forms of transport, such as air or rail, who are charging well above inflation to deliver a renewed infrastructure.

"We can deliver for 2011 this renewed infrastructure in line with inflation, which we think is reasonable."

Mass celebration worthy of a saint

ST ANDREW'S Church in Deal is holding a special service on Sunday to mark the 160th anniversary of the church – which was paid for by donations from royalty, railway owners and local residents.

Locals are being invited to join the Lord Warden of the Cinque Ports, Admiral Lord Boyce and the Mayor of Deal, Ben Bano for the celebratory mass which starts at 10am.

Parish priest, Father Christopher Lindlar, said: "St Andrew's was built to meet the needs of the boatmen and growing population of Deal but the project was embarked upon without the money to pay for it.

"The founders set out in faith and hope and St Andrews has stood as a beacon of faith and hope ever since."

Rich and poor supported the project to build the Anglican church and records show benefactors included Queen Adelaide, who landed in Deal when she came to marry the future King William IV, and the South Eastern Railway company.

A door-to-door campaign was also staged and townsfolk were encouraged to give a penny each.

Fr Christopher added: "The church was consecrated in 1850 and 160 years on, St Andrews is entirely dedicated to offering spiritual and pastoral care to local people.

"We have a thriving congregation and work with the community, supporting local people and praying for the parish."

Halloween and Bonfire Night safety campaigns

POLICE are gearing up for the autumnal celebrations of Halloween and Guy Fawkes Night with two new campaigns.

Officers aim to maintain the community and family orientated fun that is associated with the events and to cut down the anti-social behaviour that could taint the festivities.

Sergeant Guy Thompson said: "Halloween is a time for people to enjoy themselves and it is a great time for the community to come together and for families to go trick-or-treating. "Sadly, some people are not so community orientated."

To help combat anti-social behaviour over this period, there will be two operations designed to maintain the family and community atmosphere.

Sergeant Ian Swallow said: "We are focussing on the Halloween and Firework Night period, which will run from Friday and Saturday, October 22-23, through to the weekend of Saturday and Sunday, November 6-7, and we have two campaigns – one for Halloween and one for Bonfire Night."

During the Halloween period, Kent police have produced a series of posters and stickers which are available through neighbourhood policing teams and KCC wardens, stating that

the homeowner does not want to be visited by trick-or-treaters

Sergeant Swallow said: "The message to the community is to enjoy the period responsibly.

"Local school and Kent Fire and Rescue Service (KFRS) have been working in partnership with the Community Safety Partnership (CSP) to help get this message across."

Kent police are looking for a similar success to last year during the Firework Night celebrations and they will be repeating the same strategy.

Sergeant Swallow said: "We will be giving out information about where to go for further support and that shops will not sell fireworks to under 18s.

"We are giving an advance warning to those who may be irresponsible and conduct anti-social behaviour that it will not be tolerated.

"On the weekends of October 22 and 23 through to November 5 and 6, there will be a dedicated patrolling by PCs, PCSOs and KCC wardens in a bid to tackle anti-social behaviour.

"We have the same resources as last year, which appeared to work well and it should be a family event.

"We also want to issues a reminder that if you are under 18-year-old, it is an offence to be in possession of a firework, however big or small."

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FEELING THE FORCE: Sgt Phil Morley, Sgt Chris Gurney and Sgt Ian Swallow have joined the crime-fighting team

Police trio bring experience to neighbourhood

THREE new faces will be representing the police in Dover and Deal.

Dover neighbourhood sergeant Phil Morley, Dover district community-safety unit sergeant Ian Swallow and Deal neighbourhood sergeant Chris Gurney have all joined the local crime-fighting team.

Sergeant Morley, 36, is the new Dover neighbourhood sergeant and will control a team of four PCs and 10 PCSOs.

He has been a police officer for 14 years and spent the last year as a sergeant in Thanet, where he lives with his partner.

Sgt Morley said: "I have had one year with patrol teams doing earlies, lates and nights and working in the response cars.

"I'm looking to use this experience to help the area."

Sgt Ian Swallow has already begun work in the Dover district community-safety unit, starting back in August.

Sgt Swallow, 35, has 14 years' experience in the police service and has been a sergeant for the last three.

He has spent more than 11 years working in Canterbury and has a variety of experience, including time on patrols and working in custody.

■ BY MATHEW BEECH

Sgt Swallow said: "My role will be to get a general overview of the district and I will be working with the Dover and Deal neighbourhood policing teams.

"I'll get feedback on their problems and act upon them to find the solutions."

Sgt Chris Gurney, the new Deal neighbourhood sergeant, will be working with a team of three PCs and seven PCSOs.

She has been working with the police for 19 years and been a sergeant for the last eight, all of which have been spent in Kent.

Sgt Gurney, 44, has previously worked with the volume-crime team in Folkestone and is planning to use this experience in her new role.

She said: "It's a new challenge, something different and I want to be involved in the community.

"I've already been to my first parish meeting in Ash, where there was great enthusiasm.

"It's my intention to get along to all the parish meetings so I can find out what the main issues are.

"I have been and will be out on patrol with the PCs and the PCSOs so I can also engage with the public that way."

NEWS IN BRIEF

Shop's window to the past

AN EMPTY supermarket in Dover is set to get a historical makeover.

Sainsbury's has given the London Road Community Forum (LRCF) permission to brighten up its former premises in London Road, Dover.

Window-stickers depicting a bygone Dover were due to be fitted on Thursday last week on the inside of six huge plate-glass windows.

The cost for the window-transfers is being met by funding received from councillor Nigel Collor through the county council's members' community grant scheme.

Sainsbury's has also carried out repairs to the roof and replaced a cracked window.

The images that will be in the windows all come from Dover resident Bill Hollingsbee's collection.

LRCF secretary Andy Cooper said: "I'm personally grateful to Lynn Brisley for all her hard work in rescuing this project."

Arrest over laser-pen

A YOUNGSTER has been caught allegedly shining a laser-pen into the eyes of motorists.

The individual was reportedly seen shining a green laser-pen at vehicles in Park Avenue and Mill Road, Deal, at 8.20pm on Wednesday, October 6, and later arrested.

Police are looking to trace the driver of a Citroen Xzara Picasso who was targeted. Officers would like to speak to the driver as a potential witness.

The motorist is asked to phone PC Ian Crouch on 01622 690690.

Pier to shut overnight

THE Prince of Wales Pier in Dover is to close during the winter.

After repeated vandalism, Dover Harbour Board has decided to close the pier overnight between 7pm and 8am from Friday.

Business will carry on as usual for the café at the end of the pier, which will continue to open during the day at weekends.

The evening closure of the pier will be reviewed in the spring.

A statement from Dover Harbour Board said: "We're sorry that we've had to take this necessary step and apologise for any inconvenience this may cause to those who use the pier in the evenings."

Ghostly goings-on at Dover Castle

GHOSTS, ghouls and phantoms are in their element at Dover Castle this week as Halloween approaches.

Family fun takes place this half-term week until Halloween on Sunday.

Victorian mediums Nora Sidgwick and Frederic Myers will guide visitors around the castle on a ghost tour, introducing them to the spirits that haunt the corridors.

Dover's most famous phantom, the Headless Drummer Boy, is likely to be spotted.

He was ambushed and killed in the 1700s and his ghost still roams the battlements and his mournful drumbeat report-

edly echoes within the castle walls. There will also be the Tunnel Of Terror, where youngsters have to make their way through a corridor of cobwebs, and a range of boxes waiting for people to discover what is inside.

A daily prize will also be awarded to the child judged to be in the scariest fancy-dress costume.

The medieval Great Tower will be open with its peppers, ghosts and interactive exhibits, while the

Roman lighthouse and battlements will be open to explore.

For more information, visit www.english-heritage.org.uk/dovercastle.



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Thanet's Live Music Scene



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Halloween Party

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Broadstairs 01843 861108

Saturday 30th October

Purity

The Red Lion, 1 King Street,
Ramsgate 01843 586713

Thursday 4th November

On The Run

The New Inn, 2 Delf Street,
Sandwich 01304 612335

Friday 5th November

Delay Room

The Red Lion, 1 King Street,
Ramsgate 01843 586713

Saturday 6th November

Radio Riot

Bradstow Mill, 125 High Street,
Broadstairs 01843 861108

Saturday 6th November

Hard Rose Blues Band

The Red Lion, 1 King Street,
Ramsgate 01843 586713

Thursday 11th November

Sarah Banks in Caberet

The New Inn, 2 Delf Street,
Sandwich 01304 612335

Friday 12th November

Cold Shots

The Red Lion, 1 King Street,
Ramsgate 01843 586713

Saturday 13th November

Damage Case

The Red Lion, 1 King Street,
Ramsgate 01843 586713

Saturday 13th November

Jed

Bradstow Mill, 125 High Street,
Broadstairs 01843 861108

Tuesday 16th November

Dave Paisley

The New Inn, 2 Delf Street,
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Thursday 18th November

Laurie & Bill

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The tickets will be valid for one year from the first departure date, and customers can buy now and use them when they are ready in 2011.

The carnet prices are under review for 2011, so SeaFrance recommends that travellers buy now to get the best deal.

For more information, phone 0871 702 1803 or visit the website at <http://www.seafrance.com/carnet>.

Two arrests after London Road fight

TWO men have been arrested and another was left with head injuries after a fight in London Road, Dover.

A 27-year-old suffered wounds to his hand and head in the incident, which occurred between 9am and 9.20am on Thursday, October 14.

A group of men was involved in the incident, which took place near the Suite Shop.

Two men, aged 35 and 38, were arrested and released on bail while police make enquiries.

Anyone with any information can phone PC Roy Bushe on 01304 218167.

It emerged from the dark woods ... and fell over

■ BY NICK AMES

KENT has had its fair share of ghostly sightings, UFO reports and other strange anomalies.

But among the weirdest was an event that was reported as having taken place just outside Saltwood almost 50 years ago.

Four friends – allegedly – came across a strange being which became known as The Mothman as they walked to Sandling railway station after a night out.

The creature was reported as being similar to one that formed the basis of a legend in West Virginia, USA – and a subsequent hit movie starring Richard Gere called The Mothman Prophecies.

The story takes place on November 16, 1963, when a youth named John Flaxton was part of the small group out at night.

He is said to have witnessed an eerie light in the sky which descended into nearby woods.

A strange figure then appeared – shuffling towards them. It seemed to have wings but no head.

Mr Flaxton is reported as saying he felt “cold all over” while his friend Mervyn Hutchinson

said: “It didn’t seem to have any head. There were huge wings on its back – like bat wings”.

Where these reports came from is itself a mystery, which paranormal expert Neil Arnold has looked into.

He said after investigating the sighting: “Walking north-west along Sandling Road one comes to a bend in the road which leans right – there is a kissing gate on the left which has a sign for the Saxon Shore Way.

“About 25 yards on from there is an open field sloping upwards on the left. This is the location.

“I also found that the witnesses comprised the two boys and their girlfriends. They were heading to the station at Sandling, so I reckon it couldn’t have been too late, maybe between 10pm and 11pm.

“They saw the light in the field over the trees. Allegedly, the figure came out of the wood but fell down, picked itself back up and then headed once again towards the witnesses.

“Apparently, a witness said ‘There was a silhouette which fell down heavily. Then got up. It



SIGHTING: The woods near Sandling station are where the stories of The Mothman, pictured inset, began in 1963

was very black and about the size of a man, but it had no head. It appeared to have wings on either side of its body – like a bat. It came towards us, stumbling as it came. We did not wait to find out what it was, but ran”.

The area today is much as it was in 1963, with a footpath running up to the top of the hill and then down into woodland.

From the description, Mr Arnold produced a sketch of the creature.

He said: “It remains a mystery – it’s very much of its time, the 1960s.

“The people concerned obviously saw something bizarre, something that they did not understand.”

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Sat 11th Dec	Ypres Xmas Markets	£30.00 Per Person (3-16yrs £25.00)
Sun 12th Dec	Londons Winter Wonderland	£20.00 Per Person (3-16yrs £15.00)
Sun 19th Dec	Brugge Xmas Markets	£30.00 Per Person (3-16yrs £25.00)
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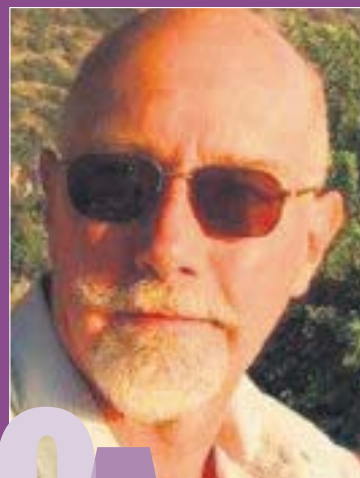
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QUESTION & ANSWER

CLIFF ROBINSON



Q Tell us a bit about yourself

A I'm Cliff Robinson and I'm a morris dancer. Before I retired earlier this year, I worked in a council's legal section.

Q How did you get involved with the East Kent Morris Men?

A I was at a friend's party 20-odd years ago and a slight acquaintance me if I'd like to try it. The friend whose party it was said he'd go as well but chickened out. Soon after, I was dancing at a local pub when my son's headmaster hit me on the head with a stick and I bled in time with the music. Morris was obviously in my blood and I was hooked.

Q How difficult are some of the routines?

A The basic morris steps are very simple and the arm movements – usually with hankies or a stick – aren't difficult. However, putting them together while moving around and trying to avoid getting knocked over by a group of blokes takes it to another level. I do seem to be doing more knocking over than getting knocked over these days, though.

Q How often do you practise?

A Most Wednesday evenings, but I'm not sure where we're going to be rehearsing this

winter. Last year it was at the Churchill School in Hawkinge.

We'll decide this month whether to change to the Farriers Arms in Mersham Forstal or try somewhere else – see our website (eknm.org.uk) for updates. All are welcome to practise playing our music, and men are welcome to try dancing. First-timers are bought a beer in the pub afterwards.

Q Where are you most likely to be seen performing, and do you have a favourite venue?

A We dance out most summer weeks, usually outside a pub that welcomes us with beer and food, and quite often for private parties in fancy houses.

We do a lot of weddings and regularly go abroad to twin towns – we've even danced on a Japanese cruise-ship. We also dance to bring a better summer, at dawn on May Day morning, on Dover seafront.

Q Do you see morris as a dying art?

A Nope. Morris dancing has a long tradition. Like Christmas, it was banned by Cromwell, and morris dancers appear on a tapestry carbon-dated to the 15th century.

There are more people dancing morris now than ever and it is heartening to see so many young people wanting to take part. We have four teenage members.

We have to turn a lot of bookings down as we

only have enough members to dance out once a week.

Q Do you have a favourite routine or dance?

A There's a rather violent stick dance developed by Hammersmith Morris Men from the Upton-upon-Severn tradition which I like, mainly because it's the one in which I can usually get to have a drink while dancing.

A Hammersmith morris man saw us dance it once and said we were the second best he'd ever seen. Praise indeed.

Q What would you say to bring people to morris dancing?

A I think it's the lack of respectability – it's unconventional and edgy – that I like, but I'm not sure that would encourage people, particularly those who worry about what others think. It's about enjoying yourself and good company.

Q What do you like to do in your spare time?

A I play guitar and support local charities.

Q Any final comments?

A The money raised pays for uniforms, but we also make donations to charity. The money the breweries make is from personal donations.

Q & A

The member of the East Kent Morris Men talks to reporter **Mathew Beech** about beer, blokes, bruises and bleeding in time to the music – all in the name of tradition, good company and the sheer enjoyment of it all

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RNLI's alarm call for sleeping yachtsman

TIMELY intervention by Dover lifeboat prevented a sleeping yachtsman's vessel from running aground.

The crew was called out to stop a German yacht from drifting on to the rocks at Copt Point, Folkestone.

The sailor, on passage to the Azores, had dropped anchor to rest. While asleep, the anchor line parted, leaving him at the mercy of the wind and tide.

The RNLI crew woke the sailor and escorted him to Dover marina, where he was able to moor for the night on Saturday, October 16.

Coxswain Stuart Richardson said: "He was lucky – another few minutes and he'd have been aground. October has been unusually busy for us – this was our fourth call-out in seven days."

Project's final river clean before winter

THE River Dour in Dover is to be cleaned for the final time this year before its brown trout are left in peace to breed.

The White Cliffs Countryside Project will be meeting volunteers for the river-tidy tomorrow (Thursday) at Morrisons car park in Charlton Green.

This is the final time this year efforts can be made to remove litter before the river must be left so the trout are not disturbed during their breeding period.

Paul Willmott, of WCCP, said: "We do one river-clean a month between April and October. In the winter we leave the riverbed alone because of breeding trout."

For more details, phone 07880 706991 or visit www.whitecliffscountryside.org.uk/.

Look out or these superb relics could be lost to us

■ BY NICK AMES

IT is believed that 16 lookers' huts still exist on Romney Marsh – albeit in vastly differing states of repair – but at one time the number stood nearer 350.

These small structures, about 10ft square and with a chimney, were positioned in remote parts of the Marsh, but many today are little more than piles of bricks.

A relatively intact example still stands about a mile from Dymchurch, best reached down Eastbridge Road, which winds inland across the fields, before leading to a marked public footpath.

The 'huts' – technically sheep houses – are the former dwellings of Romney Marsh 'lookers', the men who tended the flocks of Romney sheep.

It is thought the system was in operation until the 1950s but dates from a much earlier time.

Lookers first appeared in the aftermath of the Great Plague in the Middle Ages, when absentee landowners began buying farms and land on the depopulated Marsh and turning them into estates. Lookers were paid to oversee

vast flocks and had to cover a large area of terrain in a single day, often walking many miles or riding horses across the desolate landscape.

Their knowledge of the Marsh and its remote shelters also made lookers the ally of many smugglers. It is likely the relationship was two-way, with lookers providing services to smugglers and earning financial rewards or goods in return.

The Marsh farmers required easily-manageable sheep as well as dedicated lookers.

"The Romney sheep was bred for the area and could fend for itself rather than needing close shepherding," said farmer Howard Bates.

"They are superb grazing animals and extremely docile. They won't jump ditches."

Through careful breeding, the Romney established a global reputation for hardy dependability and meat and wool quality.

The lookers' huts were crucial at lambing and shearing time. They were used to store tools, but the looker could be holed up in one for up to six weeks in the lambing season, relying on his family to bring provisions.

Another survivor of this bygone era is looker's pie. Today, the dish features on many local restaurant and pub menus. The ingredients are lamb, potatoes, onions, lamb stock, mint, salt, pepper and egg wrapped in pastry.



HARDY BREED: Bleak outlook despite the history of shelter



SURVIVOR: A relatively intact looker's hut on the Marsh

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Familiarity breeds comic possibilities in 'virtual' village

"COUNCIL Killjoys: No More Cat Throwing" screams the headline from one of the many bizarre stories featured on the new Paddlesworth Press website.

When it comes to blurring fact with fiction, there are few more baffling ventures out there than this online newspaper spoof inspired by two very real Kent locations.

Although the website has shamelessly stolen certain elements of the real-life Paddlesworth, near Folkestone – including village pub The Cat And Custard Pot – the make-believe community is based in the also-factual lost settlement of Paddlesworth, in Snodland.

And to make things even more confusing, many of the characters featured in the stories have Facebook, Twitter or MySpace accounts which are updated regularly to keep the charade going.

Former Cambridge University student Stephen Eisenhammer, 23, is one of the creators of the website, which he describes as "the world's first mixed-media, collaborative novel".

He said: "We thought it would be exciting to let readers influence what happens in Paddlesworth."

"Within a day [of starting the site] we had people posting comments and claiming to be characters from our community, playing along and asking the editor to launch a campaign to save the cat-throwing tradition."

"What really thrilled us was the way we could lose the boundaries between us and the readers, because we felt there was a slight pointlessness in writing satirical papers without that interaction."

In addition to the numerous news stories,

■ BY STEVE KNIGHT

blogs and sports profiles included on the Paddlesworth Press website, there are also other familiar newspaper sections including horoscopes and letters.

The website is only planning to run for 10 weeks, as one of the main stories featured – leaked to reporters by a rogue astrophysicist – reveals that Earth will be wiped out at that point by an errant solar flare.

Mr Eisenhammer revealed that about 50 people work on the site, including television stand-up comedian Jack Whitehall.

He said: "It's a reflection of the current economic climate because if we all had really good jobs then we wouldn't need to do it."

"We all remember the excitement of writing plays and editing newspapers at university, but now we've graduated to find there are no opportunities to do what we know we are good at."

"People were so keen to get involved with the project because it's so nice to have a forum on which to demonstrate your creativity."

Mr Eisenhammer revealed that although the fictional village of Paddlesworth has a Medway postcode, he has no idea where any parcels or letters sent to it will end up.

He also admitted he had not considered how those people living in the real-life community near Folkestone might feel about the light-hearted identity theft.

"I hope they're not upset," he said. "I can imagine it would be very odd to read about certain parts of their village on our website, but it's a very small place so I'm sure they'll see the funny side."

• Go to www.paddlesworthpress.co.uk to read more news about the village



SMALL WONDER: The real village's claims to fame

Otter revival bypasses busy Kent

KENT has been singled out as the worst place in the UK for otters to thrive.

Blame has been put on the density of development in the county, creating too many dangerous road and rail crossings.

The grim conclusion is drawn by the Environment Agency, which has found that the once-endangered otter is now found in every English county except Kent.

Otters almost disappeared in the 1970s after pesticides brought their numbers to near-extinction levels.

With those chemicals now banned, they are thriving once again in rivers across England.

Tom Reid, a technical specialist on the agency's fisheries, recreation and biodiversity team, said: "There is a suggestion there are otters in the River Medway, but the population is so small it is probably not sustainable – there have been no sightings for three years. We have had no sightings on the River Stour for some time."



COMEBACK: But Kent is the only otter-free English county

Mr Reid said movement was the main problem in Kent because of the many road and rail crossings over rivers. Young otters needed to move on to find their own homes but were being killed en route, he said.

"A solution would be to install safe crossings for otters when new development is taking place. We have fantastic water quality and good fish populations, so there is nothing wrong with the environment – it's just the problems they have reaching these areas."

Jon Bramley, of the Kent Mammal Group, said: "It really is down to having money available to pay for these crossings."

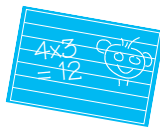
"In some cases, it would be quite easy to drill tunnels under roads and put a pipe in. It doesn't disrupt the road and

provides a relatively simple way for otters to get across.

"But it is down to a lack of finances. Perhaps it will improve in future, but that is the situation we find ourselves in now."



REALITY CHECK: The Cat And Custard Pot pub even has an online fictional counterpart over at the Paddlesworth Press



BREAK TIME

Special effort for a half-term break

EXTRA help has been made available to families of disabled children and those with special needs living in Shepway during the half-term school holidays.

Kent County Council has extended a pilot scheme to make short breaks available across the county for disabled children aged up to 18 and those who have special needs.

Short breaks help to increase the quality of life for disabled children and their families. The activities will include family days out and fun days for just children and young people so they can meet others their age while parents and carers can enjoy some respite.

Activities will be available for children with autism, complex health needs or life-limiting conditions, as well as those with physical, cognitive and sensory impairments and challenging behaviour.

To qualify for a short-break activity, children and young people must receive Disability Living Allowance.

The Government-funded Aiming High For Disabled Children Short Breaks Transformation Programme is being delivered jointly with the Department of Health.

Sarah Hohler, KCC cabinet member for children, families and education, said: "The pilot scheme in Dartford and Maidstone was really successful. The feedback from families was warmly welcomed and helped shape the scheme as it was expanded across the county."

Families can find out about the activities taking place during this half-term and also that in February 2011 by phoning CASE Kent on 01843 588780 or 07786 618237.

Hairy Bikers inspire pupils to dish up inspired menus

■ BY JAMES ALEXANDRE

STUDENTS at Pent Valley Technology College tested their taste buds in a food challenge inspired by a recent television programme.

Those at the school in Surrenden Road, Folkestone, wanted to find out more about the diverse and delicious food produced in this country thanks to the Hairy Bikers' Mums Know Best show.

Pupils were asked to seek inspiration from their parents and grandparents and research old cookery books as part of the 2010 Challenge For Secondary Schools.

During British Food Fortnight the Key Stage 3 students were required to design and submit a three-course menu in the most imaginative and innovative way. Out of that group, eight were chosen to prepare and cook their dishes.

Alia Hobbs of 7F prepared toad in the hole with potatoes and green peas, while Phoebe Dakin of 7E cooked a wonderful dish of pork in cider with apples.

Courtne Carter of 7F also cooked pork in cider, while Adam Howard of the same form and 8S's Lara Mercer both prepared their own version of shepherd's pie.

Lara said: "I thought it would be fun. Me and my nan make it all the time."

Adam, who wants to be a chef when he's older, said: "I got this meal from my grandpa. My grandpa was brought up on a farm, so a good choice of meat was readily available."



Picture: SOPHIE PORTER

COOKING UP A STORM: Pent Valley Technology College contestants with their meals - made from British produce

Elliot Charles, 7F, prepared a chicken stew; Jack Dickenson of 7S decided on spicy ribs with salad, wedges, sour cream and chives; and 7E's Jessica Green cooked a rather different dish of rabbit pie.

Guest judge was Pino Mazzamuto, who has been a chef for 32 years and runs his own restaurant, Giovanni's.

Students were judged on the presentation and taste of their dishes, and also on the cleanliness of their workstations.

The winner by just two marks was Phoebe Dakin, who produced a menu of Whitstable angels on horseback for starter, pork cider in

apples for a main course and fruit charlotte with berry ice-cream for dessert.

Food technology teacher Pauline Francis said: "The standard was very high. Phoebe's meal was excellently presented and she is a worthy winner."

Phoebe's menu will now be submitted nationwide to the 2010 School Challenge For Secondary Schools.

The winning school will be invited to cook its chosen meal for HRH The Duchess of Cornwall and the Hairy Bikers.

• With thanks to Belle Bojku and Sophie Porter of 12 Dyson.

SEND your schools news and pictures to dave.mairs@kosmedia.co.uk. You can also upload your video clips of schools events on to www.yourkenttv.co.uk.

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THE CLASSIC PANTOMIME ADVENTURE!

John Thomson

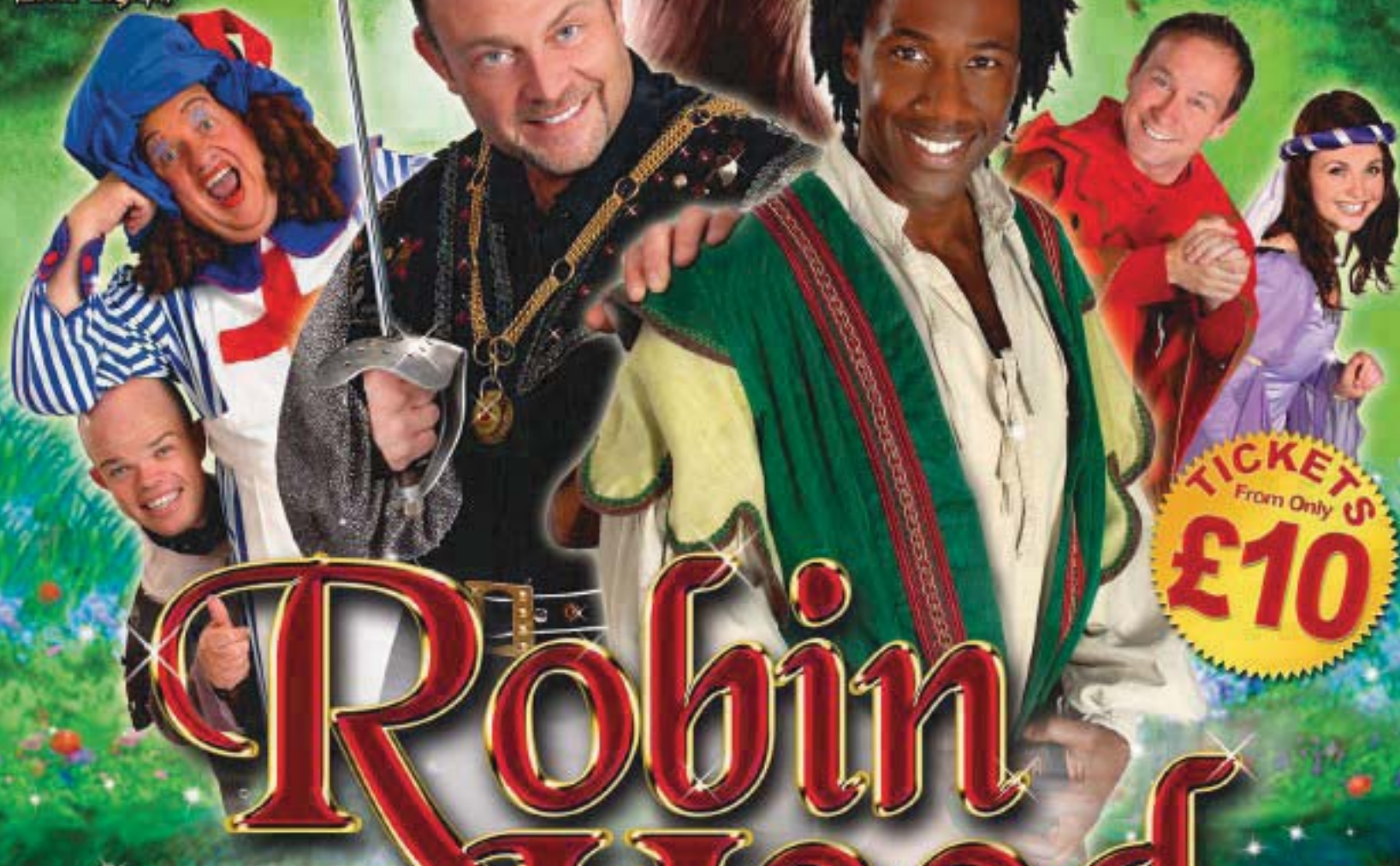
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EMAIL: Email your letters to the editor, Dave Mairs: dave.mairs@kosmedia.co.uk

YOUR LETTERS

Brighthouse hardly regeneration, is it!

With regard to the story 'New shops job boost lined up for Dover', does this really point to regeneration of the town and more jobs?

I doubt it, as jobs were lost when Paynes greengrocers shut, and also La Senza lingerie branch closed to be knocked into one large unit with the former Roseby's for Brighthouse.

Brighthouse and Greggs – it's hardly regeneration as both are aimed at poor people.

Dover still has three prime retail units empty near M&S – the former Game store, the former Currys Digital and the former charity shop, as well as the old Mothercare and Evans.

'gabbyco'

message left on www.kentnews.co.uk

We must unite in bid to beat Con-Dem cuts

So just as the Blair/Bush so-called Coalition Of The Willing went ahead with its illegal and disastrous attack on Iraq in 2003, about which it was warned well before of the consequences, now the Con-Dem 'Coalition Of The Shilling' has gone ahead with its highly irresponsible and equally disastrous cuts to the economy and public services.

In an ideological binge it has ignored the warnings of many leading economists like US Nobel Prize-winner Joseph Stiglitz, who said recently "To choose austerity is to bet it all on the confidence fairy".

Another, the 2010 UK Nobel winner Christopher Pissardides warned Chancellor George Osborne, just before last week's spending review, not to cut benefits in a recession, saying "The risk is essentially that people will sink into poverty".

They, and others like David Blanchflower and Paul Krugman, have also argued the same and that it's better to use targeted investments in the economy as a better way of both cutting the deficit, via increased taxes from job creation and reviving economies.

Indeed, South Korea is looking to make its infrastructure more green in a bid to provide jobs and work its way out of the slump.

The Green New Deal advocated by the UK Green Party could see up to one million jobs doing much the same here, along with improving social housing – the South East especially may lose this greatly under current plans – and public transport.

The last of these will likely see fare rises of almost 10 per cent in the next five years in Kent, thus causing job losses through unaffordability and people not travelling, as well as forcing people back in their cars, further damaging the environment.

The Coalition's 'bright future just over the horizon' may as well be twinned with Never Never Land because of the cuts and the fingers-

your blogger

Why the 7/7 inquest has got Gary Wright questioning the attitude of our emergency services



NOTHING can bring back the people who lost their lives in the 7/7 bombings by terrorists.

But what of our fire-fighters and medics? Those trained men and women who hung back from the wreckage, unable to do their job in case there was another bomb? Or, perhaps, refusing to do their job?

They are not to blame for the deaths. However, they are the people who we, in a civilised, first-world society, rely upon to come to our aid.

There is growing evidence that that is not always the case any more in health-and-safety-obsessed Britain and the 7/7 inquest has given new examples.

We in Britain don't criticise our paramedics and fire-fighters much (not so the police). Because we all have admiration for what they do and most of us could not imagine doing their job, they are guaranteed public support.

For me, the most moving evidence at the July 7 inquest so far came from two of the survivors on the Aldgate train. Some of the seriously injured passengers took up to 40 minutes to die, in agony, as they waited in vain for professional help.

One survivor, Steven Desborough, who described his own attempt to help the dying in the wreckage of the carriage that had been travelling in front of him, was evidently still frustrated and angered five years on as he told the inquest how Carrie Taylor, 24, died in his arms while he waited for the medical

aid that took more than half an hour to finally arrive.

The other witness was Michael Henning, a passenger, who expressed frustration at the fire-fighters he approached, just 150 feet away, who were waiting until they were sure there was no second bomb.

These people have been trained to save ordinary folk, victims who could be any one of us, who believe that someone in uniform will arrive in times of crisis to save them.

This saddened me enormously. Surely simple humanity would encourage a fire-fighter to make their own decision?

Surely, when you decide to be a fireman, you know there will be risks but you want to save people? If you'd been off duty and on board that train, I believe you would have done the right thing.

Surely there will be stories to come in this inquest, which will run into 2011, of fire-fighters and medics whose humanity made them ignore the health-and-safety fears of their bosses and just did the right thing?

That right thing might only have been to administer morphine to the fatally wounded and ensure minimum pain in those final minutes.

I could not imagine the cutting free and clearing up after a bad motorway smash, and for that alone fire-fighters and ambulance crews have my admiration.

But I expect them to be heroes, too, and if people have died in pain while emergency personnel stood only a few yards away, then perhaps they should be ashamed.

If there is a story in your area you think we should be covering, contact the editor, Dave Mairs, on 01303 817022, or email him on the details above.

If you want to be the next blogger, then all you have to do is submit an article to us (of about 550 words) and email it to the editor.

And don't forget, for all the latest news and video from your town, log on to www.kentnews.co.uk.

crossed hope that the private sector creates 5.2 million jobs in five years.

That sector barely managed 1.6m from 2000-08 in a 'boomtime' and many of those were minimum-wage positions. These ideological cuts – for a Dickensian Britain, in many people's views – must be resisted.

Not just through strikes and marches by the unions and others, but I suggest by imaginative civil disobedience such as letting people on trains for free, posting inland letters for free, supermarket staff giving free food to those on benefits once a week, and much more.

Either way, things may not be easy for a while, but if, say, Labour and the Greens start cooperating fully on the Green New Deal, closing tax loopholes, mutualising the banks and bringing in the Robin Hood tax, alongside people taking the above protests, we can stop the 'Greedy Shillings' in their tracks.

Ray Duff
Folkestone

There's no power to Farage argument

Energy Secretary Chris Huhne said the opposite to what Nigel Farage quoted in his kentnews.co.uk blog (www.kentnews.co.uk/blog.aspx?bid=712&source=0).

He has promised that the lights will not go out on his watch. In actual fact we used 7 per cent less electricity in 2009 than in 2005, so with the gas-fired and biomass



stations and wind farms under way, the generating margin is improved.

Mr Farage ought to know that eDF in France is in financial meltdown as its tariffs are unable to support an upgrading or replacement programme for 48 of its 58 reactors.

As France is 76 per cent dependent on nuclear electricity, quite a few of its lights will soon go out.

But the real energy problem is the passing of a global peak in oil production last year, which will decimate vehicle and aircraft manufacturing and empty the roads and skies. So electricity requirements will fall further with less need for road and runway lighting.

Mr Farage has not understood the actual problem.

John Busby
by email

Nigel's thinking needs the winds of change

As usual, Nigel Farage's thinking on wind power is very selective, inaccurate and/or ill-informed, and as for climate change I suggest that he gets his information from more reliable sources and tells the whole

story when quoting the ones he uses.

Wind energy is one of the cleanest, safest and most cost-effective forms of energy available.

Offshore is of course more expensive, but the simple answer is to stop opposing onshore wind farms. Of course, it is not perfect, but as part of a total renewables package it's exactly what we need, as has been well established by Denmark.

Also, we can build the equivalent capacity of a nuclear power station in wind power far more quickly and far more cheaply onshore.

It has been estimated the average UK onshore wind farm will pay back the energy used in its manufacture within about six months.

Throughout its working life, a wind turbine can produce 80 times the energy used to make it. And most of the metal can be recycled.

A modern wind turbine is designed to operate for 20-plus years and, unlike coal or nuclear power stations, can be quickly dismantled and the area restored to low financial and environmental cost.

The UK's transmission system already operates with a significant amount of back-up to manage the instantaneous loss of power from large power stations.

Coal, gas and nuclear plants can and do suffer from unexpected 'outages' when they must be shut down, often at short notice and sometimes for long periods (both Kingsnorth and Dungeness have been operating at reduced capacity recently).

This is much more difficult to deal with than the variability of wind power as such plants operate on a much larger scale. At present levels, variations in output from wind farms are barely noticeable over and above fluctuations in supply and demand.

Accommodating significant amounts of wind capacity on the electricity system is not likely to pose any major operational challenge. This view has been confirmed by the National Grid and by a report commissioned by the Carbon Trust.

"At best they run at 26 per cent, which means you can only expect to get 1MW from a 4MW turbine," wrote Mr Farage.

He must have misunderstood the figures. Wind turbines in the UK generate, on average, 27 per cent of their theoretical maximum output, as compared with 53 per cent for conventional power stations.

This is known as its load (or capacity) factor and is sometimes confused with the amount of time a wind turbine operates for. A typical wind turbine in the UK will, in fact, generate some electricity for 80 per cent to 85 per cent of the time.

Efficiency is important if the fuel is expensive. Coal and gas power stations are about 36 per cent and 55 per cent efficient respectively.

Wind power delivers about two and a half times as much electricity during periods of high electricity demand, such as the winter, as during periods of low demand.

Low wind speeds affecting 90 per cent or more of the UK occur in around one hour in every five years during winter. The chance of wind turbines shutting down due to high wind speeds is rare – high winds affecting 40 per cent or more of the UK would occur in around one hour every 10 years.

Onshore wind does not receive Government subsidies. Renewable electricity produced from whatever technology receives a Renewable Obligation payment in acknowledgement of its clean, low-carbon output which is paid via consumer bills.

Opponents of wind energy seem far less concerned about the larger subsidies given to fossil fuels.

According to the New Economics Foundation report, Up In Smoke (2004), industrialised countries (OECD) provided a subsidy of \$73 billion a year to their fossil-fuel industries in the 1990s, with a further \$162bn subsidising fossil fuels in non-OECD countries.

Nuclear power has received huge subsidies over the years and now British taxpayers have to fork out more than £70bn to decommission existing nuclear power stations and deal with toxic wastes.

"During last winter, that coldest of cold snaps, according to official statistics". This statement is rather myopic as it relates only to the UK and parts of Europe. Taking the world as a whole, temperatures in the spring were above normal. You can check with NASA.

The people who could have been employed at Dungeness C could very easily be employed in renewable energy. Up to a million such jobs could be created in the UK. It's all been fully costed by the Green Party.

Robin Kinraid
by email

Housing service shake-up

SHEPWAY council has approved plans to set up an arms-length management organisation (ALMO) with three other east Kent local authorities to manage their housing services.

Almost 10,000 people took part in a 12-week consultation across Shepway, Canterbury, Dover and Thanet.

It comes as Shepway has seen a jump in the number of those on its social-housing register over the past year, from 1,702 to 2,917 – an increase of just over 41 per cent.

It is estimated the ALMO would make savings of £1.5 million over the next few years and possibly more in the longer term, through improved repairs contracts and the sharing of administration.

These savings would be reinvested to improve help at evenings and weekends and give more involvement for tenants and

leaseholders in how things are run and the standard of service they receive.

More than 50 face-to-face events were held across east Kent, in addition to phone surveys and newsletters delivered to people's doors. In Shepway, the response rate to the consultation was 63 per cent.

Tenants were asked what they thought about their councils working together and about setting up an ALMO to manage their council-housing service.

More than 70 per cent of those in Shepway thought it was a good idea for their council to work with others in east Kent and to form the ALMO to run their services.

A Section 27 application will now be submitted to the Tenant Services Authority.

If it approves the plans, the four councils will be asked in December 2010 or January 2011 to make the final decision.

City break? On your bike



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Our country's fighting footballers

■ BY NICK AMES

THE strains of The Last Post echoed across the air on Thursday last week as a memorial to one of the most unusual fighting units of the First World War was unveiled.

The Somme – scene of some of the bloodiest fighting in the battle against the Kaiser's Germany – was the setting for a memorial to the Footballers' Battalion – which embarked from Folkestone to fight in 1916.

Gareth Ainsworth, a forward with Wycombe Wanderers, delivered a blast on the whistle and the assembly fell silent to pay its respects at the solemn event in northern France.

The same week Andrew Riddoch and John Kemp's book *When The Whistle Blows*, which tells the story of 17th Battalion the Middlesex Regiment – made up of the footballers – was published.

Named the Footballers' Battalion because most of its soldiers were recruited from amateur and professional clubs, the 17th was raised in 1914 – a time when there was mounting pressure on professional clubs in particular to contribute to the war effort.

It went on to fight at the Somme, where 500 of its officers and men were killed in less than three weeks, then Redan Ridge – 300 more dead – and Oppy Wood, where, of the troops who went 'over the top', just one officer and 40 men came back; there had been 462 fatalities.

Members of the battalion embarked for France in November 1916, with the majority walking down Folkestone's Road of Remembrance after what the battalion's official history calls "a long and tedious journey".



JOINING UP: Young men go to enlist, above, and, right, *When The Whistle Blows* tells the Footballers' Battalion tale

They embarked on the SS Princess Victoria, bound for the trenches.

"When war broke out, there was antipathy towards – particularly professional – footballers," said Mr Riddoch. "It was felt they were not contributing to the war effort."

"People who didn't like the pro game used the fact that matches were taking place and crowds of young men were watching them to criticise it."

So the Footballers' Battalion was born.

Mr Riddoch said: "Unlike the other 'pals' battalions' which were an exercise in civic pride or the results of workers coming together, this was a reaction to a feeling that footballers were not 'doing their bit'."

"It was a stigma which followed them around, even into the trenches."

But the book tells in fine detail how the players did their bit in the conflict with Germany and her allies from 1914 until 1918.

Among those who died were Sid Wheelhouse, captain of Grimsby Town and "a

model player both on and off the field who endeared himself to all who knew him".

Bob 'Pom Pom' Whiting, the Brighton and Hove Albion and Chelsea goalkeeper "renowned for the phenomenal distance of his goal kicks" which could bounce over the opposition cross-bar, was killed attending to the wounded. His career started with a Tunbridge Wells club.

Suffered

"I can honestly tell you it is all work and very little play," said Pvt Whiting of his experiences.

Walter Tull, the first black outfield player and an officer from Dover, was killed in action.

Bristol Rovers goalkeeper Peter Roney suffered what would now be called post-traumatic stress and died a broken man.

Manchester United player Oscar Linkson died in action, while Joseph Mercer of Nottingham Forest was wounded and captured, never recovering his health and dying a few years after the Armistice.

The fortunes of those members of the battal-



ion who survived the Western Front were mixed. Striker Jack Cock was transferred from Huddersfield to Chelsea in 1918 for a fee of £2,650 and went on to appear in films, including one alongside Rex Harrison, while Fred Keenor shrugged off the effects of a wounded knee and led Cardiff City to FA Cup victory over Arsenal in 1927.

Jackie Sheldon of Liverpool survived the war having joined up after a betting scandal around a match against Manchester United in 1915 that was found to be rigged.

England international Viv Woodward began his career at Clacton Town Football Club and joined Tottenham Hotspur in 1901.

Woodward joined David Calderhead's Chelsea in 1909 and went on to play in 116 games for them, scoring 34 goals. He was the Stamford Bridge club's leading scorer in the 1912-13 season, when he scored 10 goals.

At the start of the First World War, he enlisted in the British Army. He did not play many matches during the 1914-15 season but was given special leave to join Chelsea at Old Trafford for the so-called Khaki Cup Final when Bob Thomson was injured.

However, Thomson recovered and Woodward refused to play and deny Thomson his chance to play in an FA Cup final as he himself had not played in any of the qualifying matches.

Woodward was injured later in the war and did not return to top-class football.

Most decorated was Captain Allastair McReady-Diarmid, awarded a posthumous Victoria Cross for his part in stopping the German counterattack at Cambrai in 1917.

Armed with a revolver and bag of hand-grenades, he is reported to have killed or wounded 94 enemy soldiers before he himself died in a bomb-blast.

Halloween

- a message from your
Community Safety Partnership

HAVE FUN, BE SAFE, CONSIDER OTHERS

Dover District Community Safety Partnership are asking for assistance from parents and young people as well as youth and community leaders to help make this year's Halloween festivities fun and above all safe

- Act responsibly
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- Be safe, be seen



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	Was	Now	Save
10 10 Chevrolet Aveo LT 1.4 5dr Silver 1070	£7750	£6499	£1251
08 58 Citroen C2 1.4i VTR 3dr ARTIC STEEL MET 12005	£7990	£6195	£1795
08 08 Citroen C3 1.6 HDI 16v Exclusive 5dr BLUE 15502	£9000	£7795	£1205
07 07 Citroen C4 Picasso 1.8 VTR Plus 7dr 16v BLUE 31k	£8790	£7495	£1295
07 07 Daihatsu Sirion 1.0 SE 5dr Silver 13190	£6400	£5495	£905
08 08 Fiat Grande Punto 1.4 16v T-Jet Sport 3dr Red 35k	£6400	£6195	£205
08 58 Ford Fiesta 1.25 Style 5dr (Climate) Black 14139	£6999	£6199	£800
09 58 Ford Focus 1.4 TDCI Style + 3dr BLUE 37k	£8299	£7995	£304
09 58 Ford Focus 1.8 Style 5dr BLUE 27342	£8940	£7395	£1545
08 58 Ford Focus 1.8 TDCI Style 5dr Black 16753	£9940	£9000	£940
09 59 Ford Ka 1.2 Zetec 3dr MOONDUST SILVER 6464	£8700	£8195	£505
10 10 Kia Ceed 1.6 CRDI 89 1 5dr White 3954	£11995	£10000	£1995
10 10 Kia Ceed 1.6 CRDI 89 1 5dr White 6486	£11995	£10000	£1995
09 59 Kia Ceed 2.0d EcoDynamics 5dr Red 9497	£12299	£10590	£1709
09 09 Kia Ceed SW 1.6 CRDI 5dr White 3179	£13380	£12000	£1380
08 58 Kia Ceed SW LS CRDI Black 56000	£7495	£7000	£495
08 08 Kia Picanto 1.0 5dr Black 20094	£6025	£5000	£1025
05 05 Kia Picanto 5dr Hal 1.1 Orange 34690	£3750	£3299	£451
05 05 Kia Rio 1.3 LXE 5dr Black 63944	£2750	£2499	£251
07 07 Kia Sorento 2.5 CRDI XS 5dr Blue 39869	£13499	£13000	£499
09 09 Kia Soul 1.6 2dr Silver 12253	£10200	£9499	£701
09 59 Renault Megane 1.4 16v TCE Dyn 5dr White 5483	£13999	£11000	£2999
07 56 Renault Megane 1.9 dCi 130 Dyn 5dr Silver 40391	£8700	£5799	£2901
08 58 Seat Altea XL 2.0 TDI Stylance 5dr Grey 1887	£13200	£12200	£1000
07 57 Seat Altea XL 2.0 TDI Stylance 5dr Red 31070	£10065	£9299	£766
09 59 Seat EXEO 2.0 TDI CR SE Lux 4dr (170) Blue 6061	£17345	£15499	£1846
08 58 Seat Ibiza 1.2 S 3dr (AC) Black 16230	£8000	£7299	£701
09 09 Seat Ibiza 1.4 SE 3dr LUNA GREY 15816	£9275	£8000	£1275
09 09 Seat Ibiza 1.4 Sport 3dr Silver 20146	£8700	£8000	£700
10 10 Seat Ibiza 1.4 TDI Ecomotive 3dr Red 6089	£11499	£11190	£309

10 10 Seat Ibiza 1.4 TDI S 3dr (AC) Silver 1486	£11499	£9490	£2009
10 59 Seat Ibiza 1.6 TDI CR Sport 3dr Yellow 1829	£12020	£11000	£1020
09 09 Seat Ibiza Sport 3dr Yellow 19158	£8645	£8499	£146
09 58 Seat Leon 2.0 16v T FSI Cupra 5dr Blue 5976	£16995	£16000	£995
08 58 Seat Leon 2.0 16v T FSI Cupra 5dr Orange 4268	£15999	£14499	£1500
08 58 Seat Leon 2.0 16v T FSI FR 5dr Magic 1830	£14085	£12499	£1586
09 59 Seat Leon 2.0 TSI Cupra 5dr Black 5020	£18700	£16799	£1901
09 59 Toyota IQ 1.0 VTI 3dr TYPOL SILVER 6915	£8990	£8395	£595
08 08 Vauxhall Astra 1.4i 16v SXI 3dr Black 13000	£8500	£8000	£500
09 09 Vauxhall Astra 1.6 Life Ac 5dr BLACK 11843	£8700	£7295	£1405
06 06 Vauxhall Astra Cab 2.0T 16v Design 2dr Silver 22100	£10000	£9000	£1000
08 57 Vauxhall Corsa 1.2 Life Ac 3dr ULTRA BLUE 17272	£6600	£5795	£805
07 07 Vauxhall Meriva 1.6i 16v Life 5dr EasyT Blue 3656	£6700	£5799	£901
04 04 VW Beetle Convertible 1.8T 2dr SILVER 26732	£10399	£8895	£1504

	Parker's Price	Our Price	Save
	£12470	£12000	£470
	£12655	£12499	£156
	£10975	£10900	£75
	£16505	£14495	£2010
	£12665	£12000	£665
	£15030	£14299	£731
	£9005	£8699	£306
	£11490	£10499	£991
	£8325	£8000	£325
	£9165	£8895	£270
	£10470	£10000	£470
	£15585	£14999	£586
	£12115	£11499	£616
	£9100	£9000	£100
	£6550	£6499	£51

07 57 Jaguar X-type 2.0d S 4dr Black 44541	£10355	£10000	£355
09 59 Kia Ceed 1.6 CRDI GS 5dr Red 7579	£10635	£9995	£640
09 59 Kia Ceed 1.6 GS Crdi 5dr Artic White 6050	£10605	£10495	£110
07 57 Kia Ceed 1.6 LS Crdi 5dr English Pewter m 11113	£9585	£9295	£290
07 57 Lexus IS 220d 4dr Brechin Slate 37340	£11775	£11499	£276
07 57 Mazda Mazda5 2.0d Sport 5dr Black 67420	£9555	£8799	£756
07 07 Mercedes B Class B180 CDI 5dr Black 39593	£10610	£10000	£610
08 08 Mercedes C Class C180 KompSE Sports Silver 17k	£13930	£12699	£1231
04 04 Mercedes CLK 200K Avantgarde 2dr Silver 48972	£13390	£11999	£1391
07 57 Mercedes E Class E280 CDI 4dr Tip Auto Green 34k	£18750	£14495	£4255
07 57 Mitsubishi Outlander 2.0 DI-D 5dr Blue Met 53k	£15275	£14499	£776
09 09 Nissan Note 1.4 Acenta 5dr Silver 11665	£8760	£8499	£261
08 58 Nissan X-Trail 2.0 dCi 173 Sport 5dr Grey 48929	£13995	£13499	£496
08 58 Saab 9-3 1.9 TTD 180 Vector Sport 4dr silver 16802	£15295	£14499	£796
09 09 Seat Ibiza 1.2 S (Ac) 5dr LUNA GREY 15372	£7470	£7000	£470
09 09 Seat Ibiza 1.4 SE 5dr LUNA GREY 12067	£8280	£8000	£280
08 58 Toyota Corolla Verso 1.6 VVT-i T2 5dr Blue Met 16k	£10110	£10000	£110
06 56 Toyota RAV-4 2.0 VTI-X 3dr Grey 17742	£12350	£11395	£955
08 08 Vauxhall Astra 1.6T 16v SRi 3dr Black 18523	£10750	£9500	£1250
07 07 Vauxhall Astra Coupe 1.8 VVT SRi 3dr Black 31805	£8145	£8000	£145
08 58 Vaux Astra Coupe 1.9 CDTi 16v SRi 3dr Black 16k	£11230	£9499	£1731
09 09 Vauxhall Corsa 1.4i 16v Club 5dr Auto (AC) Black 13k	£9190	£7799	£391
07 07 Vauxhall Zafira 1.9 CDTi Design 5dr Grey Met 44472	£9355	£9000	£355
08 08 Volkswagen Touran 2.0 TDI DPF Sport 5dr Silver 22k	£14900	£14500	£400
07 07 Volvo S40 1.6 S 4dr Grey 12035	£8430	£7995	£435

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LEISURE 20-22

**DAY & NIGHT****Your treasure on show**

THE Lupin Garden, a free exhibition of life's significant moments, is taking place at the Harbour Arm Gallery, Margate.

Take along an object that reminds you of an important moment in your life for it to be recorded in the book of memories.

The show is open from 11am to 3pm on Thursdays, 11am to 4.30pm on Saturday and 12pm to 4.30pm on Sundays.

Fancy dress and film

KENT County Cricket Club holds a Fireworks Extravaganza at the St Lawrence Ground, Canterbury, at 5.30pm on Saturday, October 30.

Ghostbusters will be screened at 6pm, with a fancy dress competition in the interval. Fireworks begin at 8.20pm and there will be a funfair and refreshments.

Tickets are £10 for adults, £5 for under 16s, and a family ticket is £25 from www.kentccc.com or call 01227 456886.

Collectables for sale

A COLLECTORS fair takes place in Margate on Sunday, November 20.

Stamps, postcards, playing cards, militaria, coins, cigarette cards, books, and small collectables will be amongst the stalls at the Union Church, Union Crescent from 10am to 3pm.

Entry is free. Call 01843 862707 for more information.

Bonfire celebrations

The Acol Village Hall committee holds its Bonfire and Firework display on the recreation field on Friday, November 5.

Gates open at 6.30pm with the fireworks starting at 7pm. Entry is £3 for adults, £2 for children and free for under fives. Proceeds go to the Acol Village Hall committee.

For details call 01843 847705/840901.

Funfair and fireworks

A FIREWORKS display will be held in Broadstairs on Friday, November 5.

There will be music from the Jeff Miller Band at the Bandstand at 6pm, a family disco at 8pm at The Pavilion and a funfair in Victoria Gardens from 5.30pm to 9pm. The fireworks start at 8pm. Details at www.broadstairs5thnovevent.org.uk or call 07964 962155.

Brit-flick film screening

THE Gulbenkian Cinema and Café will be screening Made in Dagenham from Friday, October 29 to November 4.

The film tells of the 1968 protest at the Ford plant in Dagenham, when the female workers who made car seats protested against sexual discrimination.

Screenings run until to November 4. Book at www.kent.ac.uk/gulbenkian or on 01227 769075.

Local produce market

DEAL farmers market takes place every Wednesday in the town hall.

It runs from 9am to 1pm and has stalls packed with local produce and crafts, Asian and African cuisine, free range eggs and meat, plants and herbs.

Call Deal Town Council on 01304 361999 for more information.

Have you got the music in you?

MUSIC FOR CHANGE, WEEKEND ARTS CENTRE

From Saturday, November 13,
Chaucer Technology School, Canterbury



AN arts and educational charity has announced the launch of its first Weekend Arts Centre in Canterbury for aspiring performers.

Running every Saturday during term time at the Chaucer Technology School, the project will offer everyone between the ages of six and 16 the chance to learn and develop skills in music, singing, song-writing, dancing, storytelling, drama and drumming.

Under the Music for Change banner, it will be taught by a combination of local talent and internationally acclaimed artists and performers.

It will offer highly exciting, alternative and motivating Saturday morning experiences for young people who are keen to develop their skills.

Lucky Moyo and Andrew Matthews will be leading some of the creative sessions.

Lucky has worked as a professional singer, dancer and choreographer and shared stages with the likes of Jimmy Cliff and Peter Gabriel, performed to Nelson Mandela and appeared on programmes such as BBC's Blue Peter and The Jools Holland Show.

With 20 years experience in the trade, his work has taken him all over the world, and he is now an accomplished workshop leader, who believes that the experience of sharing is at the core of each activity.

Lucky's methods highlight how much participants can achieve, both on an individual and group level. His flexible approach to learning has made him an ideal workshop leader, not just in schools, but also in community centres, arts-based training, at conferences and general public workshops.

Lucky is also a member of the UK-based group U Zambezi and continues to do both educational and performance work with the group.

Andrew, a Kent-based musician, specialises in pop and rock formats, as well as in rap.

He has performed with several bands as singer, guitarist and bass player, and is currently with the Bohemia Ukulele Band.

All abilities will be catered for, as it is personal development and the desire to teach creativity that is at the forefront of this scheme.

The Music for Change Weekend Arts Centre runs for three-hour sessions, from 10am to 1pm on Saturdays. They begin on Saturday, November 13. Each morning session will cost £15, paid in termly instalments.

Artistic director, Nick Williamson, said: "Music for Change has taken its work and its vision into venues across Kent, the South East and beyond. Now it has the chance to bring



young people to its own premises on a regular basis; making us able to promote continued involvement in the arts and personal growth, whilst fostering a love of music and spreading the joy of engagement with the arts."

Nick was born and educated in Kent before moving to London to continue his studies and pursue a career as a professional musician.

He has worked extensively on tour nationally and internationally and in the West End.

He was the musical director of High School Musical when it visited the Marlowe Theatre, Canterbury as part of its national tour.

Nick has also worked with a number of education and development departments.

For more information about the Weekend Arts Centre, please email info@musicforchange.org or call the office team on 01227 459243.

The Music for Change scheme was set up to engage all members of the community, especially children and young people, to help them fulfil their creative potential.

It was formed in 1997 and specialises in educational projects, celebratory events and specifically targeted projects.

It has grown from a fledgling charity to become one of the UK's leading organisations working within the educational and arts sector.





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25th to 29th October

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HADOUKEN!

Friday, October 29, Brake Hall, the Ashford School



TEENAGERS in Ashford have pulled off a coup by booking a cult band to play at a school.

Hadouken!, a band who received a huge amount of press at the peak of the much-hyped new rave movement, will play at the Ashford School's Brake Hall to a crowd of up to 500.

The gig has been organised by teenage promoters, Intimacy Promotions.

The Leeds band, who fuse grime-rapping, electronica and rock to produce a unique sound, are best known for tracks That Boy That Girl, Crank It Up, Turn The Lights Out and Mic

Check. Their debut album Music for an Accelerated Culture sold 100,000 copies and the band won the best electronic artist category at the BT Digital Music Awards in 2008.

Intimacy's Joshua Heyburn said: "The band decided to play smaller shows in towns they've rarely or never been to before.

They will be supported by Pocket Lips, and Ashford dub-step act Mr Strong.

The gig is for anyone aged 14 or older. Doors open at 7.30pm.

Tickets cost £15 from www.seetickets.com or www.hadouken.com.



THE DEAD HAND

Sunday, November 7,

Sarah Thorne Theatre Club, Memorial Theatre, Broadstairs



THE year is 1850. Young, easy-going Arthur Holliday has come to Doncaster for the races, but all the hotel rooms are full.

All, that is, except for one remaining twin room that he'll have to share with a stranger.

It's not until he's agreed to take the room that he discovers his roommate is recently deceased.

Even then, all might be well, if it wasn't for the dead hand.

The production is brought to the Sarah Thorne Theatre Club by Rumpus Theatre Company, the team behind last year's successful version of Edgar Allen

Poe's The Horrific Case of Mr Valdemar.

Rumpus favourites David Martin and Amanda Howard, who appeared in the TV series Band of Gold, join Nicholas Gilbrook in this concoction of horror, lust and black magic.

Tickets for the show cost £10.50 for club members and £12.50 for non members. Book by calling the box office on 0845 2626263 or go online to www.sarahthorne-theatreclub.co.uk.

Visit www.rumpustheatrecmpny.co.uk for additional information on the show.

YOUTH FESTIVAL OF REMEMBRANCE



Saturday, November 13, Leas Cliff Hall, Folkestone

TRIBUTES to the fallen generation will be made at a Youth Festival of Remembrance in Folkestone.

The event is similar to the Royal Albert Hall's Festival of Remembrance, but places an emphasis on young people giving thanks to those who gave their lives fighting for this country.

The youth of Folkestone and the Shepway district will show their respect by dedicating a night to all those who died in conflicts both past and present.

It will also enable them to show support for our armed services serving in Afghanistan.

Money will be raised for the Royal British Legion Poppy Appeal.

The Festival is run and organised by volunteers and is being sponsored by Folkestone Town Council and The Roger De Hann Charitable Trust, who between them have donated £5,000.

Shepway District Council have enabled the hall to be used free of charge for the day.

Tickets are £7.50 each, and the show starts at 6pm.

Call the Leas Cliff Hall box office on 0844 847 1776 or book online by visiting www.leascliffhall.org.uk.



LONELY HEARTS CLUB SHOW

Saturday, November 6, Leas Cliff Hall, Folkestone



BEATLEMANIA will rear its screaming head when the Lonely Hearts Club Show comes to Folkestone.

The show has hit the road once more, following a fantastic debut tour, thrilling audiences all over the UK and achieving nightly standing ovations.

This stunning note-for-note production brings one of rock and roll's greatest landmark albums back to life in truly breath-taking fashion and features some of the best musicians from the Fab Four's home town of Liverpool.

Expect to hear Being for the Benefit of Mr Kite, Lovely Rita, When I'm 64, With a Little Help from my Friends and of course Sergeant Pepper's Lonely Hearts Club Band.

The production includes a spellbinding new light show, original big screen animations and a host of surprises, making it a must for Beatles fans old and new.

The performance of Sgt Pepper in its entirety will be followed by an hour of Beatles classics live.

Tickets cost £25 each and the show starts at 8pm. £1 from each ticket will go to the Beatles Day Foundation.

Call the Leas Cliff Hall box office on 0844 847 1776 or book online by visiting www.leascliffhall.org.uk.



FREE LUNCHTIME CONCERTS

Until Friday, October 29,
St Gregory's Centre for Music,
Canterbury Christ Church University



Canterbury Christ Church University is offering an exciting series of free lunchtime concerts as part of Canterbury Festival.

The concerts will include a range of themes from a celebration of Schumann and Brahms, to tributes to the great latin big bands and take place on weekdays.

The university's director of music, Professor Grenville Hancox, said: "The university is proud to play such a significant part in the Canterbury Festival."

The festival opened on Saturday, October 16 with a VIP event at the university's library, Augustine House, followed by a concert by the Tchaikovsky Symphony Orchestra of Moscow Radio, in Canterbury Cathedral.

The 30th anniversary of Canterbury Christ Church's media department, will be celebrated on Saturday, October 30. A reception will be followed by screenings and a special This is Your Life review of the department presented by staff, former students and special guests.

Concerts start at 1pm each day.

For further information about the concerts programme call 01227 782244 or go to: www.canterbury.ac.uk/events.



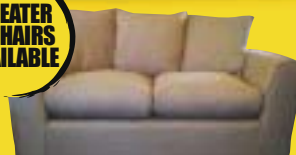
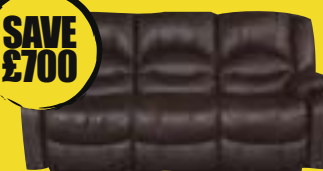
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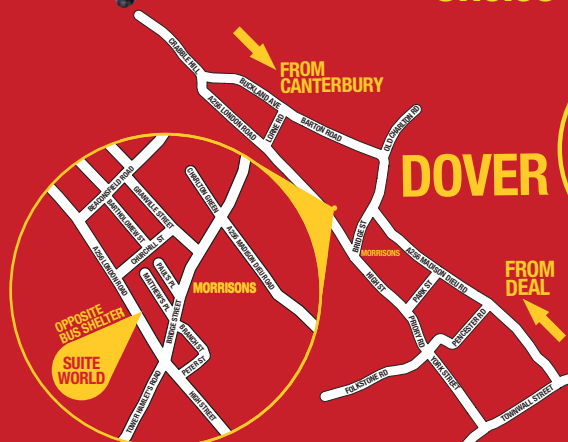
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BUSINESS



midWEEK

online: www.businessforkent.co.uk

YOUR CONTACT

STEVE LOADER

BUSINESS EDITOR TELEPHONE: 01303 817029
EMAIL: steve.loader@kosmedia.co.uk

HAULIER Alan Firmin has taken delivery of a new fleet and donated the sides of a trailer to promote the Kent and Medway Safety Camera Partnership's Cut the Crashes campaign.

Website cutthecrashes.com informs about safe driving practices and free registration enables the download of resources aimed at business road users.

Fleet operations manager Stuart Joyce said: "We have a large numbers of lorries on the roads every day and safety is paramount. We have excellent driver training and on-going assessments for all of our drivers. By donating advertising space to the partnership we can support the partnership in helping reduce crashes and save lives."

SMALL firms in Kent with big ideas on tackling climate change have little more than a week to put themselves forward for the chance to win a Shell Springboard award of up to £40,000. The aim is to highlight the role of small businesses in developing products or services which combat climate change.

Shell UK chairman James Smith said: "Small companies in the South East that have great products for tackling climate change can get help to grow with no-strings financial awards from Shell Springboard."

An online application form can be found at www.shellsspringboard.org and entries close at 5pm on Friday, November 5.

KEY PARTNERS



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Why everyone has part to play in the Big Society

■ BY STEVE KNIGHT

LOCAL businesses have been urged to support the Government's Big Society idea by playing a more active role in community life.

Digital marketing specialist Jonnie Jensen says companies should take a leaf out of their American counterparts' book by organising public events and contributing to good causes, thus raising their profile among potential customers.

Mr Jensen – who owns the Tmandi social media marketing firm – is taking part in a panel discussion on the subject at Archant KOS Media's Business Week Live event on Wednesday, November 10, at the County Showground, Detling, near Maidstone.

He said: "Social responsibility is something of a buzzword but it's an element of people's marketing activity that has become increasingly important. As far as what I think the Big Society should be about, larger companies are already getting involved, such as Tesco giving tokens for books for schools, computers and so on.

"But that needs to start coming down to small and medium-size businesses too; not because it's a nice thing for them to do but because they need to do something that gets them recognised by their target audience.

"But it needs to be in some way relevant to whatever the company is trying to sell. For example, it's not going to work if you've got a morbidly obese businessman promoting healthy eating or sports in the community."

Prime Minister David Cameron launched the



GET INVOLVED: Jonnie Jensen, left, sees David Cameron's Big Society idea as an essential marketing tool for business

Big Society idea in July, saying he wanted to empower communities by allowing residents to have more say in how local decisions are made.

Examples include taking over the running of post offices and libraries, or forming committees to decide on local housing targets.

As well as encouraging greater volunteering and philanthropy, Mr Cameron has also confirmed plans to use funds stuck in dormant bank and building society accounts to enable charities, social enterprises and voluntary groups to take over the running of public services. Mr Jensen reiterated his belief that small

and medium-sized firms should take full advantage of the new strategy.

He said: "I think we are a way down the line from the average guy in the street saying, Yes, I think local businesses should give something back to the community."

"But I've spent a lot of time in America and they organise events like food drives and street cleans all the time. It's not such an alien concept over there, but they don't call it Big Society – they call it clever marketing."

• See story below for more information on Business Week Live, or go to www.businessweeklive.co.uk.

Lord Howard agrees to set the agenda

ONE-time Conservative Party leader and former Folkestone and Hythe MP Michael Howard will open the speeches at the inaugural Business Week Live Show on November 10.

The Tory grandee, who stood down at the May General Election and now sits in the Lords as Baron Howard of Lympne, can be relied on for a lively view of the coalition's progress under his successor as party leader, David Cameron.

After training as a barrister, he was elected in 1983 and became a minister just four years later, going on to hold Cabinet posts before attempting to lead his party back into office at the 2005 election.

He was renowned as a tough debater and famously clashed on TV with Newsnight's Jeremy Paxman, as well as drawing the quote: "There is something of the night about him" from fellow Kent MP Ann Widdecombe.

And there will be surely be an extra edge to his speech at the show as it falls just three weeks to the day after the new Government's Comprehensive Spending



SPEAKER: Michael Howard

Review. Business Week Live has been created by Archant KOS Media for business owners, entrepreneurs and managers

across all sectors and from small to medium enterprises to large private and public organisations and agencies.

It is being staged at the County Showground and Archant KOS Media commercial director Christine Davidson said: "BWL offers true value to attendees at a crucial time in their planning process, post-CSR and prior to the crunch year of 2011. Everyone and every business needs to know where the opportunities will be."

In addition to sourcing suppliers and partners, visitors will get free access to a conference programme and workshop of more than 20 speakers.

Kent Business School is providing a free clinic during the show; companies can book a 30-minute slot with a team comprising MBA students, alumni and academics.

"No hard-pressed firm can really pass up on the chance of brainstorming with such

experts when just one good tip could save their company," said Christine.

Other topics include:

- Getting Investment: with Phil Bevean, portfolio director for the Kent and Medway Innovation Team, and Liz Dolding, partner and commercial legal expert from Warners Solicitors.

- Going Digital: with expert Jonnie Jensen, who has 10 years' experience in the sector with companies such as Lycos Europe.

- Inspirational Management: Neil Annis has 20 years' experience in operational management, sales, change management, training and coaching, and personal and organisational development.

- Multi-Channel Marketing: specialist Ben Edwards on the benefits for your business and profits.

- The Big Debate: Prime Minister David Cameron's Big Society aims to empower communities. What are the implications for businesses and how can they be involved? Join a panel session with leading experts from local business and social enterprise.

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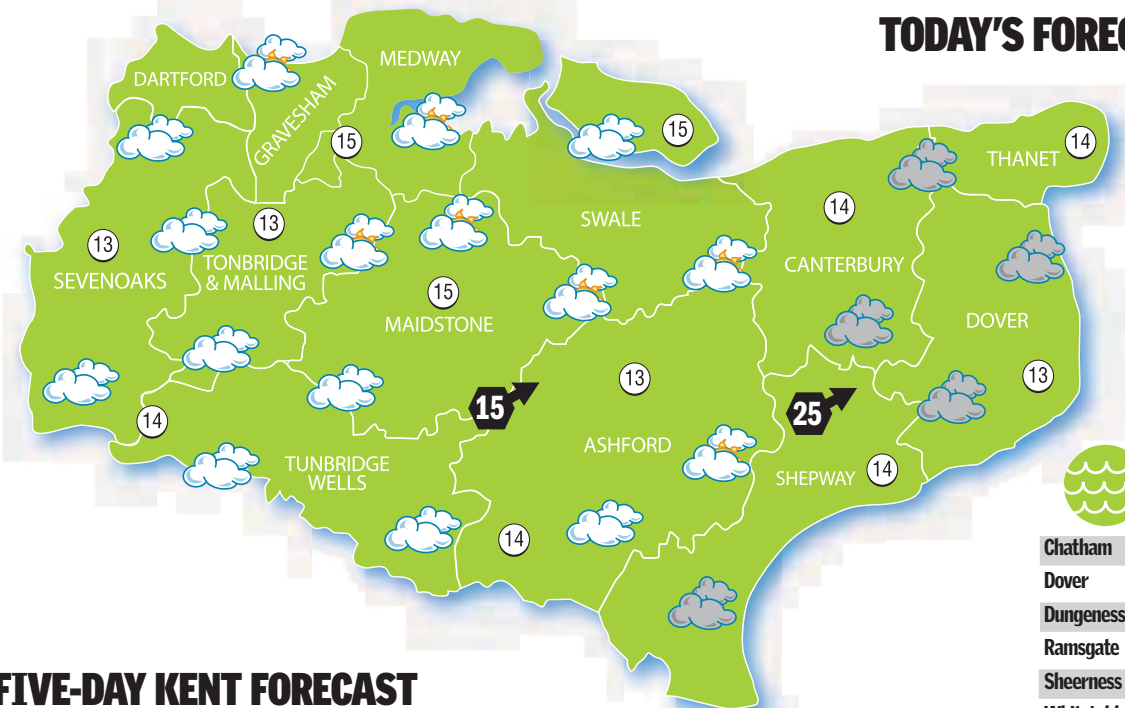
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TODAY'S FORECAST



AROUND THE WORLD YESTERDAY

Amsterdam	10°C	Madrid	16°C
Athens	19°C	New York	18°C
Barcelona	18°C	Paris	11°C
Beijing	12°C	Rome	17°C
Bombay	28°C	Sydney	17°C
Cape Town	21°C	Tenerife	26°C
Cardiff	8°C	Tokyo	19°C
Gibraltar	21°C	Vancouver	12°C
Hong Kong	28°C	Warsaw	8°C
Las Palmas	25°C	Wellington	16°C



KENT'S WEEKEND HIGH TIDES

Chatham	Saturday	6:28pm 5.3m	Sunday	6:42pm 5.2m
Dover	Saturday	4:47pm 5.6m	Sunday	5:18pm 5.5m
Dungeness	Saturday	4:31pm 6.7m	Sunday	4:44pm 6.4m
Ramsgate	Saturday	5:17pm 4.3m	Sunday	5:48pm 4.2m
Sheerness	Saturday	6:17pm 5.2m	Sunday	6:30pm 5.0m
Whitstable	Saturday	6:17pm 4.8m	Sunday	6:35pm 4.7m

FIVE-DAY KENT FORECAST

	Thur	Fri	Sat	Sun	Mon
Ashford	13°C	14°C	16°C	14°C	13°C
Canterbury	13°C	14°C	15°C	15°C	14°C
Chatham	13°C	15°C	16°C	15°C	13°C
Dartford	13°C	16°C	16°C	15°C	14°C

Dover	11°C	13°C	15°C	13°C	13°C
Faversham	13°C	15°C	16°C	15°C	13°C
Folkestone	11°C	13°C	15°C	13°C	13°C
Gillingham	13°C	15°C	16°C	15°C	13°C

Gravesend	13°C	16°C	16°C	15°C	14°C
Maidstone	12°C	15°C	15°C	14°C	13°C
Ramsgate	13°C	14°C	15°C	15°C	14°C
Rochester	13°C	15°C	16°C	15°C	13°C

Sevenoaks	10°C	13°C	14°C	13°C	11°C
Sittingbourne	13°C	15°C	16°C	15°C	13°C
Tonbridge	11°C	14°C	15°C	13°C	13°C
Tun Wells	11°C	14°C	15°C	13°C	13°C



SUNRISE 7:40am **SUNSET** 5:37pm



MOONRISE 8:16pm **MOONSET** 12:31pm



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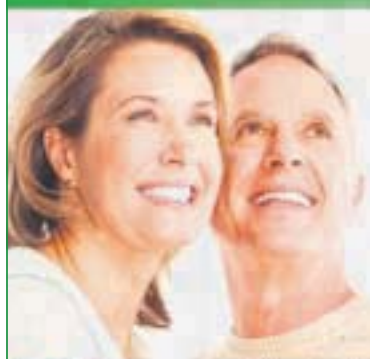
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Glittering script and strong cast is an easy lesson in teenage angst

■ BY DAMON SMITH

EVERY generation has portraits of adolescent angst which perfectly encapsulate the teenage experience in a language that speaks loud and clear to audiences of the era.

In the 1970s it was *The Last Picture Show* and *American Graffiti*, while in the 1980s, *Fast Times At Ridgemont High*, *The Breakfast Club*, *Ferris Bueller's Day Off* and *Heathers* struck a chord.

Clueless, *Beautiful Thing* and *American Pie* epitomised the 1990s, and in the noughties, *Bring It On*, *Mean Girls* and *Juno* vied for supremacy.

Now in this brave new decade – the tweens? – we have *Easy A*, a delicious tale of girl power inspired by Nathaniel Hawthorne's 19th century classic, *The Scarlet Letter*.

From its droll opening voiceover – “The rumours of my promiscuity have been greatly exaggerated...” – Will Gluck's film has us in the palm of its hand, rooting for an unconventional heroine who finds the silver lining in a huge, dark cloud system over a pivotal year at high school.

Bert V Royal's script glitters with tart one-liners (“He's not the sharpest Christian in the Bible”) and introduces a feisty heroine that should promote Emma Stone from scene-stealing support to bona fide leading lady.

Hard-working student Olive (Stone) tells a tiny white lie to best friend Rhiannon (Alyson Michalka) about losing her virginity to a mystery man and classmate Marianne (Amanda Bynes) overhears the confession.

“You've made your bed. I hope for your sake that you've cleaned the sheets,” sneers Marianne, promptly spreading the salacious news about Olive's promiscuity.

Initially distressed to be the talking point of the entire school, Olive embraces her new lowly reputation for the good of others.

She manufactures a hook-up with classmate Brandon (Dan Byrd) to dispel whispers about



DELICIOUS TALE: Amanda Bynes as Marianne (above left) and Emma Stone (above right) who dazzles in the lead role as Olive Penderghast and (below right) Olive with Penn Badgley who plays Todd in this latest adolescent movie, *Easy A*

him being gay, claims to have bedded an overweight boy who fears he will never get a girlfriend, and confesses to giving Marianne's dim-witted boyfriend Micah (Cam Gigandet) a sexually transmitted disease in order to protect the real culprit: school counsellor Mrs Griffith (Lisa Kudrow), who is married to Olive's favourite teacher (Thomas Haden Church).

Events quickly spiral out of control and as friends turn against her, Olive finds a solitary ally in her old school crush, Woodchuck Todd.

Easy A is a delight, anchored by Stone's

effervescent lead performance that has us giggling to the point of crying then choking back tears by the time the end credits roll.

Supporting cast are equally good, including Bynes as the pious nemesis and Stanley Tucci and Patricia Clarkson as Olive's hip parents Dill and Rosemary (ho ho!), who shower her with love and pithy words of wisdom.

At a brisk 92 minutes, Gluck's film certainly scores top marks for brevity. If anything, we would happily stay in detention with these characters for another 20 minutes.



EASY A 
Certificate PG-13

■ BY JOE BILL



YOUR TV REVIEW THE ONLY WAY IS ESSEX: ITV2, 9pm, Friday

NOT since George Galloway uttered the immortal words “do you want me to be the cat?” has television both disgusted and enthralled me so much at the same time.

But *The Only Way Is Essex*, ITV2's new flagship docu-soap, has managed to make viewers attack the screen as well as cheekily add it to Sky plus.

Set in the home county that time forgot, the reality show follows the lives of a group of twenty-somethings looking to make their way in the world, but not before a quick sun bed session.

In similar style to MTV's *The Hills*, the characters in the show are all real people but the situations they enter are enhanced by producers for the audience's amusement.

For example we have Mark, a self



DRAWN IN: The *Only Way Is Essex* cast are set to become huge reality TV stars

proclaimed ‘bird magnet’, who likes flash cars, grooming himself and

women. Mark has recently split up with Lauren, a hair extension

wearing, orange-skinned, fake breasted, all round classy sort.

Fortunately for the cameras, the pair both unknowingly attend a speed dating event in the Las Vegas of Essex, Brentwood. And of course sparks fly.

So, its obvious the storylines are a set up, and I did begin to think that these people were not real either, that is until I heard the words “do you know what Candy, you should be a politician!”

No actor in the world is that good or that believable.

Aspiring glamour models mingle with “top blokes” in flash cars, with fewer clothes on than I wear in the bath.

The Only Way Is Essex is essentially a real life Hollyoaks.

Scarily, I found myself all too engaged as “geezer” Kirk Norcross told his dear old lonely mum to

“stop the dating game, its not wurf it”.

This came moments after he snagged himself a day out at the zoo with lingerie model Amy Childs.

As much as one hand was reaching for the remote control and the off button, the other was stopping it in what became an epic struggle of the mind and body.

The accents, the points of view, the strange obsession with looking like something out of Willy Wonka, everything about this programme screams ‘don't watch me’.

And yet, as you can see from the tabloids and the national radio, the *Essex* posse are set to become the latest in a long line of reality stars to reach the heights of red top fame.

My advice is if you haven't seen it, steer clear, and for the rest of us, good luck and I will see you on the other side.

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yourmusic

Rockaoke with your own band



ROCKING IT: Sing karaoke with a live rock band at The Farmhouse in Canterbury

■ BY SIMON ROBINSON

yourkenttv.co.uk

I THOUGHT the days of the at-home, screwball inventor were gone.

Bread has been sliced, the radio has been made wind-able, the toothbrush has been motorised, and the list of groundbreaking gadgets that have propelled us from the dark ages goes on.

Truly, I figured everything that could be invented by a bearded, well-tooled loner in his shed had been created.

That was before one Genius – for he/she most definitely deserves such a title – had the Rockaoke epiphany.

This God among men fused 'live rock' with 'karaoke', giving amateur exhibitionists the chance to take to the stage alongside a three-piece backing band.

The wannabe frontmen can then grab the mic before belting out a drunken, off-note cover of Bon Jovi's You Give Love A Bad Name. Or any other classic rock track from the hundreds on offer.

This is progress. Forget everything you once knew about karaoke. Those days are over. Consigned to the history books forevermore.

Rockaoke is the future... now. And it's coming to The Farmhouse, Canterbury, this Friday.

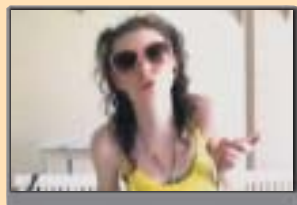
A spokesman for the venue said: "Come and embrace the immense fun there is to be had by getting up on the Farmhouse stage in front of a real life band and belting out some of your favourite rock'n'roll standards."

"A new monthly night, the music is going to be supplied by local rock legends Electric River, with you in charge of the mic."

"Choose your song on the night, sign up your interest, and get in line for your opportunity to tread the same boards as your musical heroes for the night."

"While this is the first time Electric River are holding a 'rockaoke' we've done plenty of these nights before and they always go off with a bang."

"And as an added bonus, if you make an effort and turn up



■ **BEING POLITE:** Singer Kayleigh Phillips performs her new song The Polite Way



■ **MUSIC FESTIVAL:** A montage from this year's Lounge on the Farm



■ **BAND PRACTICE:** Zinta Egle and her band play Love With No Love



TOP FIVE CHART

- 1 Craig Sheridan - Times Change (from Deal)
- 2 The Tyrant - That Boy That Girl (from Deal)
- 3 Ron Bowdery - This is Kelpie (New Eltham)
- 4 Luke Jackson - Am I Good Enough For You (from Canterbury)
- 5 Promise Me Tomorrow - How You Play the Game (from Deal)

dressed as your favourite rockstar we'll let you in for free."

For more information visit www.thefarmhousecanterbury.co.uk.



BEAUTIFUL AND HISTORIC: New Zealand's The Bay of Islands and, below right, The Lady Knox Geyser are some of the sights to discover

yourgetaways

Discovering the natural beauty that is New Zealand

■ BY PETER BEAL

THE stretch of brilliant white sand ahead seems endless, as our coach speeds along an unlikely public highway.

Flanked by massive dunes and the crashing breakers of the Tasman Sea, the Ninety Mile Beach which stretches along the coast of New Zealand's North Island is believed to be the world's third longest uninterrupted beach, and a sight of staggering natural beauty.

As we leave a trail of spray in our wake, inside our coach a group of happy and relaxed holidaymakers are looking eagerly out of the windows.

After a couple of weeks travelling with Titan HiTours, a company who arrange everything from picking you up from home, to looking after your luggage, these travellers had long since relinquished any feelings of stress.

Sacred to the Maoris, this coastline has a rocky outcrop on Cape Reinga at its northern end marked by a lone gnarled pohutukawa tree. Legend says the spirits of the dead enter the sea here on their way to a spiritual homeland.

We were on the final leg of our 23-day journey around New Zealand.

Among many incredible sights is the Bay of Islands, a beautiful and historic part of the country, where in the late 18th century, a young naval lieutenant called James Cook first landed, and gave the inlet its name.

On a summer's evening there are few more enchanting places than the Bay: wooded slopes of more than 150 islands stretch as far as the eye can see across the sparkling blue water.

These days it's hard to believe this was New Zealand's 19th century capital – populated by whaling

FACT FILE: NEW ZEALAND

Time difference	+13 hours (GMT)
Capital	Wellington
Language	English
Population	4,400,000
Currency	New Zealand
Religion	Christianity

Peter Beal was a guest on Titan HiTours' 23-day Best of New Zealand tour, which starts at £3,695 on next availability in April 2011. Package includes VIP home pick-up/return delivery from anywhere in UK, return Air NZ flights ex-Heathrow, travel by first class aircon coaches, 19 nights' hotel accommodation with selected meals, excursions in itinerary, tour manager. Package avail Oct-Dec and Feb-April. Optional excursions incl Ninety Mile Beach trip (£57 pp). Titan reservations: 0800 988 5800 or www.titanhitours.co.uk. For extensions/upgrades contact Tailor-Made Sales on 0800 988 5810.



crews, escaped convicts, traders and rogues. Packed with brothels, grog shops and gambling dens, it was known as the 'Hellhole of the Pacific'.

Now quaint shops and tasteful restaurants are the order of the day.

The Bay of Islands may be the jewel in the crown but the rest of the North Island is no less captivating. Much of the Lord of the Rings trilogy was filmed here and the starting point for anyone arriving by the three-hour ferry from the South Island is New Zealand's capital of Wellington.

From Wellington, we swung north over the Desert Road and beyond the peaks of Tongariro National Park – one of them, Mount Ngauruhoe, was Mount Doom in Lord of the Rings.

We then reached the thermal won-

derland at the centre of the island, Lake Taupo. Nearly 1,000 feet deep, it's actually a volcanic crater and the earth's crust between here and Rotorua to the north is so thin that steam and fumes are strong enough to drive the area's own thermal power station.

Of New Zealand's four million population, around a third live in and around vibrant Auckland, the City of Sails, whose iconic skyline dominates one of the world's great harbours. With 2,500 vessels, Westhaven marina is the biggest in the southern hemisphere.

A 15-minute bus journey takes you to the weekend beach playground of Mission Bay, where the renowned Fish Pot Cafe boasts the finest fish and chips in the city for around £10. They're probably right.

MOTORS NEWS



Volvo's sporty wagon a dynamic little number

VOLVO has announced prices and the opening of order books for the all-new V60 sports wagon – from £23,145.

Deliveries are expected to start in December for a range that includes the powerful 301bhp all-wheel drive £37,895 T6 flagship. But you won't need to spend up to that level to get the sporty add-ons; R-Design models, featuring more dynamic styling and chassis, start at £25,695.

Volvo believes it will score with its coupé-like lines and wedge shape, while retaining traditional Volvo estate practicality.



New stow-in-the-floor for Sharan's makeover

VOLKSWAGEN'S all-new Sharan seven-seat MPV is now available to order from £22,980 for the entry-level S 1.4-litre TSI model.

The line-up includes an eco-friendly BlueMotion diesel version with Stop/Start and battery regeneration systems to enhance economy and lower emissions.

Unlike its predecessor it also has an up-to-date stow-in-the-floor system allowing individual seats of the second and third rows to be folded away rather than having to be removed when not needed.



Crossover upgrades as Peugeot turns up heat

PEUGEOT'S 3008 crossover (from £16,695) is now available with extra standard kit on Sport and Exclusive models and a more fuel efficient diesel.

Since launch last November, the 3008 Crossover has landed major awards including What Car? Crossover of the Year and Car of the Year 2010.

The Sport starts at £17,895, bringing USB and Bluetooth connection, flat folding passenger seat to increase flexibility, and autoheadlamps and wipers.



TANKS A LOT: Proton's green offering, the Ecologic, has two fuel tanks; one for petrol and the other for liquefied petroleum gas (LPG) yet costs the same as a standard petrol GEN-2

Two tanks for the price of one offer from Proton

ROAD TEST PROTON GEN-2

BY STEVE LOADER

STAR QUALITY

Driving appeal	★★★★★
Image	★★★★★
Space	★★★★★
Value	★★★★★
Running costs	★★★★★
Reliability	★★★★★
Green rating	★★★★★

Burning LPG is also 50 per cent quieter than diesel and a by-product of crude oil output – UK PLC is awash with the stuff apparently.

However, LPG is up to 15 per cent less fuel efficient and the GEN-2's spare wheel has been sacrificed for a round LPG tank below the boot floor – there is a separate filler for this on the rear wing next to the petrol inlet.

Like all cars running on LPG though, the Ecologic is quieter and more refined in this mode. This is a bit of a bonus since cabin and road noise in the Gen-2 – available as hatchback or saloon – feels more old generation than its sleek looks suggest.

Proton has relied heavily on tried and tested Mitsubishi technology, but acquired Lotus and much-needed chassis nous in 1996.

This is the Gen-2's best side; it handles and rides well and equipment is also generous, but interior design and rather low seating feel off the pace against modern rivals.

This makes the Ecologic the definite best buy of the range – a bit of a no-brainer – as well as a genuinely green alternative to premium-price modern eco-friendly diesels and petrol-electric hybrids.



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08 Plate
Ford Matiz



Cash Price	Deposit	Balance to Finance	34 Monthly Payments
£3999	£1199.70	£2799.30	£77.75
First Instalment £77.75	Final Instalment £78.05	Total Amount Payable £3999	0% APR

0% APR Finance

08 Plate
Ford Ka



Cash Price	Deposit	Balance to Finance	34 Monthly Payments
£4499	£1349.70	£3149.30	£87.48
First Instalment £87.48	Final Instalment £87.50	Total Amount Payable £4499	0% APR

0% APR Finance

02 Plate
Ford Focus
4dr



Cash Price	Deposit	Balance to Finance	22 Monthly Payments
£3399	£99	£3300.00	£137.50
First Instalment £137.50	Final Instalment £137.50	Total Amount Payable £3399	0% APR

0% APR Finance

05 Plate
Vauxhall
Agila



Cash Price	Deposit	Balance to Finance	22 Monthly Payments
£3999	£1199.70	£2799.30	£116.63
First Instalment £116.63	Final Instalment £116.81	Total Amount Payable £3999	0% APR

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Finished in Admiral Blue Metallic with a Black Cloth interior, 12,403 miles. Was £4,995. **Now £4,495***

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Finished in Flamenco Red Metallic with a Black Cloth interior, 13,295 miles. £6,995*

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Finished in Dynamic Blue Metallic with a Black Cloth interior, 48,500 miles. £3,995*

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Corrida Red, Top of The Range, 14,500 miles. £9,495*

Other Makes

2008 Mitsubishi Lancer 1.6 Equippe 4-Door Saloon

Finished in Metallic Gunmetal Grey, Manual, 21,800 miles. £7,995*

2004 Volkswagen Touran 1.6 S (100BHP) 7-Seat

Finished in Blue Metallic with a Grey Cloth interior, 50,500 miles. £6,995 **Now £6,495***

07 Plate SEAT Ibiza 1.4 16v Style

Silver, FSH, 1 owner from new, 16,190 miles. £6,495*

2006 Fiat Punto 1.2 Active 5-Door Hatchback

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2004 Citroen C3 Pluriel 1.6 2-Door Cabriolet Jan 2004

Artic Steel Metallic 86,467 miles Manual Petrol £3,995*

2002 Daewoo Tacuma 1.6 SE 5-Door MPV

Finished in Imperial Blue Metallic with a Black Cloth interior, 59,500 miles. £2,995, NOW £2,495*

05 Plate Rover 23 GSI 1.4 3dr

Grey, 1 Owner, 55,000 miles. £2,495*

Clearance Sale

2002 Suzuki Wagon R 1.3 GL 75 BHP 5-Door Hatchback Mar

Bright Red 39,350 miles Manual Petrol. Was £3,995. **Now £2,995***

2006 Ford Ka 1.3 3-Door Hatchback

Finished in Colorado Red with a Black Cloth interior, 56,500 miles. Was £3,995. **Now £3,295***

2004 Ford Ka 1.3 3-Door Hatchback

Finished in Blue Metallic with a Black Cloth interior, 39,500 miles. Was £2,995. **Now £2,295***

*Correct at time of going to press.

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DODGE

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4494 (TR

BRAVO, 1.4 T-Jet Active 5dr Hatch, wp57efm, pas, abs, remote central locking, front electric windows, front fog lights, trip computer, side airbags, electricdoor mirrors, steering wheel reach adjustment, drivers airbag, belts, blue metallic, 34227 miles, £7495, Tunbridge Wells, 01892 549766 (TRADE)

SCUDO, Comfort 2.0 6spd 120 Multijet, 1b570wa, remote central locking, cloth upholstery, height adjustable seat, twin side loading doors, ply-lined, barn doors, dual passenger seat, adjustable steering column, multi-function steering wheel, power steering, abs, air bag, electric mirrors, electric windows, colour coded body, cd player, radio, 6 speed, metallic paintwork, silver, 36000 miles, £8495, Sittingbourne, 01795 403295 (TRADE)

HONDA

\$2000, 2.0 Vtec GT, 2006, abs brakes air con alarm fitted cd central locking drivers airbag electric windows full service history immobiliser leather interior power steering single cd player sound pack sports seats twin airbags xenon headlamps body coloured bumpers 3x3 point rear seat belts heated door mirrors space saver spare wheel, silverstone silver, 6523 miles, £15000, Canterbury, 0844 856 4494 (TRADE)

JAGUAR

S-TYPE, V6 Sport Diesel, 7935079, air conditioning, dual climate zones, full leather, remote alarm, remote central locking, centre armrest, electric seats, head restraints, height adjustable seat, rear armrest, rear headrests, adjustable steering column, cruise control, multi-function steering wheel, parking sensor, power steering, trip computer, traction control, abs, multiple airbags, colour coded body, front fog lamps, electric windows, electric mirrors, cd player, radio, alloy wheels, blue, 71000 miles, £8995, Plumstead, 020 8855 4000 (TRADE)

X-TYPE. Sovereign, 2007, abs brakes
air conditioning alarm fitted alloy
wheels automatic transmission
central locking electric windows
heated seats immobiliser leather
interior multiple airbags power fold
mirrors power steering reverse
parking aid satellite navigation, blue,
62195 miles, £14000, Canterbury,
0844 856 4494 (TRADE)

X-TYPE, Sovereign 2009, 2009, abs
brakes air conditioning alarm fitted
alloy wheels cd player central locking
climate control cruise control drivers
airbag electric windows heated seats
immobiliser leather interior multiple
airbags power steering reverse
parking aid satellite navigation, blue,
25960 miles, £20000, Canterbury,
0844 856 4494 (TRADE)

XF, Premium Luxury Auto, 2009, abs
brakes alarm fitted alloy wheels
automatic transmission cd player
central locking climate control cruise
control electric windows heated seats
immobiliser leather interior multiple
airbags power fold mirrors power
steering reverse parking aid satellite
navigation, black, 8951 miles,
£28500, Canterbury, 0844 856 4494
(TRADE)

XKR, Supercharged V8, 2008, abs
brakes air conditioning alarm fitted
alloy wheels automatic transmission
cd player central locking cruise
control electric windows heated seats
immobiliser leather interior multiple
airbags power steering reverse
parking aid satellite navigation, black
32876 miles, £37500, Ashford, 0844
826 5918 (TRADE)

JEEP

CHEROKEE, 2.8 CRD SPORT, 2005,
abs brakes air conditioning alarm
fitted cd player drivers airbag electric
windows front fog lights immobiliser
power steering traction control trip
computer remote central locking roof
bars adjustable steering column front
armrest rear headrests 3x3 point rear
seat belts heated door mirrors, green
36000 miles, £8000, Canterbury,
0844 856 4494 (TRADE)

CHEROKEE, 2.8 CRD SPORT, 2005,
abs brakes air conditioning alarm
fitted cd player drivers airbag electric
windows front fog lights immobiliser
power steering traction control trip
computer remote central locking roof
bars adjustable steering column front
armrest rear headrests 3x3 point rear
seat belts heated door mirrors, green
36000 miles, £8000, Ashford, 0844
826 5918 (TRADE)

LAND ROVER

DEFENDER, 90 TDi Hard Top ROW, fb53kdv, power steering, tow pack, radio cassette, rear wash/wipe, 4x4, row spec 300 tdi hard top. road tax (plg) is £205 per year. price is £9,995 + £1,749.13 vat = £11,744.13 total, white, 79000 miles, £9995, Staplehurst, 01580 890333 (TRADE)

DEFENDER, 90 TD5 Pick Up 49 000 mls, dx54ubo, power steering, tow pack, 4x4, fitted with ifor williams canopy. price is +vat. road tax (lgv) is £200 per year. tonga green metallic, 49000 miles. £10995, Staplehurst, 01580 890333 (TRADE)

DISCOVERY, TD5 ES Auto 53,000 miles, climate control, electric seats, full leather, 7 seater, cruise control, parking sensor, heated seats, powered folding mirrors, remote alarm, remote central locking, height adjustable seat, traction control, stability control, abs, quick-clear screen, twin air bags, metallic paintwork, roof rails, electric windows, twin sunroofs, multi-disc cd (diesel car) is £245.00 per year. adriatic blue, 53,000 miles, 13,695, Staphurst, 01580 890333 (TRADE)

MERCEDES BENZ

A150, classic Se(500 pounds toward finance), 2007, cosmos black metallic, 18582 miles, £7998, Ashford. 0844 558 7048 (TRADE)

A160, 5 door Classic SE, 2010, polar silver metallic, 100 miles, £14698, Tonbridge. 0844 558 7055 (TRADE)

B180 CDI, MAV SE, 2007, horizon blue metallic, 32000 miles, £13990, Maidstone, 0844 558 7050 (TRADE)

B200 CDI, SE Auto SE, 2006, comet grey, metallic, 47000 miles, £15000, Maidstone, 0844 558 7050 (TRADE)

C180, KOMPRESSOR BlueEFFICIENCY
2009, palladium silver metallic,
13744 miles, £19998, Ashford, 0844

C200 CDI, SE *2 yrs Free Servicing*, 2010, iridium silver metallic, 7000 miles, £19990, Maidstone, 0844 558 7050 (TRADE)

CLK350, Sport (500 pounds finance contribution), 2007, obsidian black metallic, 37854 miles, £21998, Ashford, 0844 558 7048 (TRADE)

MINI

COOPER, HATCHBACK, 2002, abs
brakes central locking electric
windows power steering, black,
76651 miles, £5500, Ramsgate, 084
856 4496 (TRADE)

COOPER, Chilli Pack, 2007, abs brakes air conditioning alarm fitted alloy wheels automatic transmission cd player electric windows front fog lights immobiliser metallic paint multiple airbags power steering traction control trip computer remote central locking isofix child seat point remote audio controls, silver metallic 9000 miles, £11000, Ramsgate, 084 856 4496 (TRADE)

COOPER S, Convertible full leather trim, air con, full leather, remote alarm, remote central locking, parking sensor, power steering, traction control, abs, multiple airbags, colour coded body, front fog lamps, headlamp jetwash, electric mirrors, electric windows, power hood, cd, radio, 17" alloys, full black leather, always over 60 mercedes-benz cars in stock! we will not be beaten on price! fully SA regulated, chilli red, 48000 miles, £10495, Welling, 0208 8548037 (TRADE)

RENAULT

CLIO, 1.2EXPRESSION 16V, 2003, abs
brakes alloy wheels cd player centra
locking electric windows full service
history, electric blue, 50996 miles,
£3000, Maidstone, 08448 759296

ESPACE, 3.00, 2008, abs brakes air conditioning alloy wheels automatic transmission cd player central locking climate control diesel drivers airbag electric windows front fog lights half leather trim heated seats immobiliser power fold mirrors multiple airbags power steering satellite navigation, black, 55 miles, £27990, Canterbury, 0844 856 4494 (TRADE)

LAGUNA, 2.0 dCi 150, 2007, abs
brakes air conditioning alloy wheels
electric windows front fog lights half
leather trim immobiliser power
steering traction control remote
central locking remote audio controls
grey, 56178 miles, £6000, Ramsgate
0844 856 4496 (TRADE)

NEW MEGANE, 2010, abs brakes air conditioning alloy wheels electric windows immobiliser multiple airbag single cd player remote central locking, red (plus delivery), 10 miles, £13789, Canterbury, 0844 856 4494 (TRADE)

SCENIC, 1.6 SCENIC DYNAMIQUE VW
- EURO 4, 2005, abs brakes air
conditioning alloy wheels cd player
electric windows immobiliser metallic
paint multiple airbags power steering
tonneau cover trip computer remote
central locking, blue, 44209 miles,
£4500, Canterbury, 0844 856 4494
(TRADE)

TWINGO, Extreme, 2008, abs brakes
alarm fitted cd player central locking
drivers airbag electric windows
immobiliser multiple airbags power
steering, blue, 16109 miles, £5000,
Canterbury, 0844 856 4494 (TRADE)

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PROPERTY NEWS

House is just a home – no longer an investment

THE UK housing minister has said it is time to regard homes primarily as “a place to live and bring up a family” rather than a financial investment.

Conservative Grant Shapps said that the era of viewing property as a potential source of revenue – particularly as a means of topping up the buyer’s pension – had to come to an end if an entire generation of potential first-time buyers were not to be priced out of the market.

He said people should accept a period of house price stability after a decade that has seen rocketing house price inflation followed by the current crash.

In a speech to the Housing Market Intelligence conference in London, Mr Shapps said: “With a house now liable to cost perhaps seven times someone’s earnings, it is no surprise the average unsupported first-time buyer is now 37 years old.

“This country is in danger of letting down the aspirations of a generation if homes do not become more affordable in the long term. So what is required now is a period of house price stability.

“A home should first and foremost be thought of as a place to live and bring up a family.”

Law now ‘bureaucratic nightmare’ for landlords

THE Residential Landlords’ Association (RLA) claims that legislation which came into force at the beginning of October will result in “bureaucratic nightmares” for landlords.

Earlier this year the coalition Government reviewed plans to require private-sector landlords to apply for planning permission to allow a property to be shared by three or more unrelated people.

Instead, it gave local authorities the power to insist on planning permission for Houses in Multiple Occupation (HMO) in areas where shared housing is considered to be causing problems.

The RLA argues that this is “the thin end of social engineering”.

Members pointed out that planning law is meant to control building use and not the relationships between people living in them.

The association’s chairman, Alan Ward, said if a shared house or flat is currently rented to a single person or a family a landlord can lose the future right to rent it again as an HMO, without first obtaining this new planning permission.



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NEGATIVE EQUITY: Although the south east is among the most robust regions in the country, figures show the UK property market looks to be heading towards a double dip

Prices are set for a fall as houses outnumber buyers

■ BY NICK AMES

IT IS still a buyer’s market, according to the latest trend analysis of supply and demand for homes.

A high level of properties on the market continue to outnumber buyer demand and this will impact negatively on house prices, according to the Royal Institution of Chartered Surveyors (Rics).

This echoes many reports which all suggest house prices could be heading for a double dip after a summer which saw partial recovery.

Figures also continue to vary across the UK with the south east among the most robust areas when it comes to increasing values.

House prices slumped by around one-fifth between autumn 2007 and early 2009, before recouping around half their losses over the last year.

However, there has been a drop in demand

with mortgage approvals and consumer confidence both waning.

Recently the Halifax revealed UK house prices fell by a record 3.6 per cent in September compared with August. According to the Halifax the monthly decline was the biggest since records began in 1983.

Returning to the Rics it said 44 per cent of its surveyors saw prices fall in the past three months while just six per cent reported a rise.

The Rics survey also established that surveyors were expecting further losses with the price expectations balance falling to minus 38 from minus 41, the fourth straight decline.

Many of its members say first-time buyers continue to be locked out of the market, primarily due to a lack of mortgage availability.

Without a hefty deposit, this group continue to struggle to get onto the property ladder.

The figures came out at the same time as Government experts examined the summer property market

Official data from the Department for Communities and Local Government (DCLG) revealed UK house prices crept up by 0.7 per cent compared with July, with the average UK home costing £213,116.

On an annual basis, house prices were up 8.3 per cent, slightly down from the 8.4 per cent in July.

Despite the monthly rise, growth has slowed since April, the DCLG noted.

Commenting on the data, Howard Archer, chief economist at the IHS Global Insight, said he expects values to gradually ease between now and the end of the year, and house prices will lose around 10 per cent in 2011.

Drop in sales shows Right to Buy initiative on the way out

SALES of properties under the Government’s Right to Buy Scheme have dropped to a record low, the latest research from HSBC has revealed after an analysis of the market.

The scheme, which helps social housing tenants in England and

Wales to purchase their home at a discount, was introduced by Margaret Thatcher’s Conservative government in 1980.

However, 30 years after the launch of the initiative, HSBC’s figures show that just 4,622 Right to Buy sales occurred in the

2009/10 tax year, compared with 193,600 in 1982/83.

“The scheme has been facing scrutiny lately with the current shortage of council housing stock, but it now looks to have run its course,” said Andy Mielczarek, head of retail products at HSBC.

“However, no-one can deny the major impact it has had on homeownership in Great Britain.”

Right to Buy has been most popular in Scotland, the mortgage lender’s figures show, with around 441,000 houses sold under the initiative since it was introduced.

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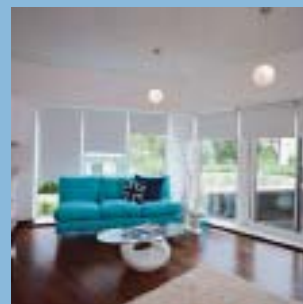
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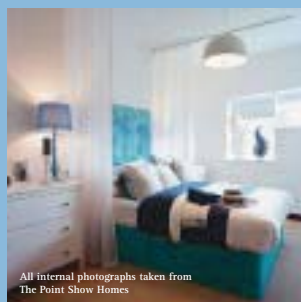
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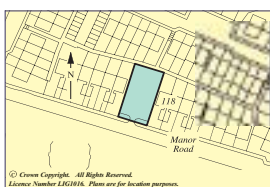
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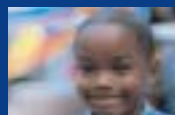
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We offer an excellent basic salary plus generous bonus scheme, ongoing training and career development, five weeks' annual leave, contributory pension and life assurance scheme (after qualifying period) and all the benefits of working for a large media organisation.

Please apply with your CV and covering letter in the first instance to:

sandra.waghorn@kosmedia.co.uk
or in writing to Sandra Waghorn,
ARCHANT KOS MEDIA,
Apple Barn, Hythe Road, Smeeth,
Ashford, Kent TN25 6SS

About us

KOS Media publishes the UK award-winning Kent on Sunday newspaper and a series of free weekly newspapers, magazines and associated websites and mobile products.

The company produces kentnews.co.uk and yourkentTV, an internet-based TV service providing regional and local news, business and sport, plus websites for jobs, property and motors.

KOS Media's newspapers have won more than 10 national awards, including UK Regional Newspaper of the Year, and UK Free Weekly Newspaper of the Year six times.

In June, 2010, media group Archant purchased KOS Media.

Archant is the UK's largest independently owned regional media business

It is a community media company active in the fields of regional newspaper and magazine publishing, contract printing and internet communications. All its titles serve clearly defined communities, based around locations or interest groups.

Archant can trace its roots back more than 160 years and today remains one of the country's largest independent media businesses. As a private company it employs 1,850 people right across England. It has an annual turnover of £142 million.

The newspaper division, Archant Regional, produces four daily regional newspapers and around 60 weekly titles with a combined circulation of 2.25 million copies every week. It is a UK top six regional newspaper publisher. It also publishes many of the group's 180 websites and a number of its magazines.

Archant also owns three magazine companies, which between them produce around 80 magazines.



Award Winning Company

KOS Media is a division **ARCHANT** REGIONAL

TERMS AND CONDITIONS

KOS MEDIA (PUBLISHING) LTD
TERMS AND CONDITIONS

- Advertisements will be accepted only on the express condition that the advertiser warrants that the advertisement does not in any way contravene any existing legislation and in particular the Trade and Description Act 1968 and the Consumer Credit Act 1974.
- It is the responsibility of all advertisers to ensure that all advertising meets all forms of government legislation and KOS Media (Publishing) Ltd (the "media owner") takes no responsibility for liability in errors and omissions to the content of our media.
- All rates quoted are subject to VAT at the rate currently in force at the time the advertisement appears.
- All rates within the annual advertising agreement will be rate protected for 12 months from the first date of publication under the signed agreement.
- Any unsuitable material posted on any website belonging to KOS Media (Publishing) Ltd by the advertiser or any associated third party will be removed or refused. All passwords and security supplied to the advertiser by KOS Media (Publishing) Ltd in relation to the use of the posting of material via the media owner's online administration tool will be the responsibility of the advertiser. The advertiser indemnifies KOS Media (Publishing) Ltd against any damages as a result of misuse of these privileges by either the advertiser or any third party given password privileges by the advertiser.
- KOS Media (Publishing) Ltd reserves the right to change passwords intermittently to ensure the overall and ongoing security of its websites within the public domain.
- Copyright and licenses for voice-over/music/photography or film for advertising promotions or otherwise within the various forms of media in print, online and moving film owned by KOS Media (Publishing) Ltd must have been sought, verified or paid for by the advertiser where applicable. Approval or permissions must have been given by any potential beneficial owner voice-over or music. The advertiser must be able to verify any statements or claims (promotional or otherwise) in relation to their products/services promoted within any of the media offerings belonging to KOS Media (Publishing) Ltd.
- Where shrinkage of an advertisement occurs for whatever reason, the advertisement will be charged to the nearest full centimetre where it relates to the media owner's printed publications. This will NOT apply to full-page advertisements, which remain full pages even after shrinkage.
- KOS Media (Publishing) Ltd reserves the right to omit or refuse any advertisement/commercial/web content without notice or explanation. In these terms the word "advertiser" shall be construed to include any person or organisation placing an advertisement on behalf of another.
- A guarantee of insertion cannot be given and the media owners shall not be liable for any loss or damage caused by any error inaccuracy within your marketing content. In no case shall the total liability of the media owner for any error or omission exceed the price charged by the media owners for that advertising.
- No liability is accepted for any loss or damage alleged to have arisen through delay in forwarding replies to Box numbers, however caused, nor for the loss or damage to any artwork supplied.
- Claims for any error or inaccuracy in your media messages with KOS Media (Publishing) Ltd must be made in writing to the accounts department within 10 days of publishing.
- KOS Media (Publishing) Ltd accepts no responsibility for any errors or omissions made on their websites by the advertiser.
- KOS Media (Publishing) Ltd has the right to cancel the advertiser's annual membership without notice should the advertiser deliberately publish out of date material or content on any of the media owner's online digital platforms. KOS Media (Publishing) Ltd will seek to recover, in full, all outstanding invoices in relation to the signed annual membership as a result of the advertiser's negligence in this regard and reserves the right to claim damages for any potential vexatious action via the advertiser.
- Advertisers are requested to check their advertisements after the first insertion. The media owner will not be responsible for any errors on subsequent insertions, which have not been advised to them in writing.
- A minimum of one month's notice must be given in writing for any cancellation of the signed annual advertiser's agreement. Upon cancellation, all discounts from KOS Media's standard effective media advertising rate card (July 2008-June 2009) will be recalculated and adjusted accordingly in line with KOS Media's standard media rate card (effective July 2008-June 2009) and will reflect the revised length of commitment denoted by the advertiser's written cancellation. Any surcharges, refunds or costs in relation to the production of the advertiser's TV commercial for the commitment set out within the advertiser's agreement will be met in full by the advertiser as per KOS Media's standard media advertising rate card (July 2008-June 2009). Discounts will be reapplied and any refunds or surcharges will be paid by either party within 30 days of the advertiser's written cancellation. Any other advertising placed must give a minimum of seven days' written notice and any discounts given for series bookings will be forfeited by the advertiser upon cancellation.
- Seasonal contracts, Your Professional classified advertisements or any uplift advertising within the annual contract with the advertiser will be invoiced in full - at rate card - on receipt of any written cancellation of this contract within the 12-months.
- All uplift advertisements must be booked in at least three months in advance of publication and will be subject to availability. All dates booked will be on a first-come, first-served basis.
- The advertiser must agree to the date and time of filming of any online TV advertising commercial supplied by KOS Media (Publishing) Ltd within the advertiser's agreement, (Platinum, Gold, Silver standard of commercial). Should, for any reason, the advertiser not be available at the agreed time without giving sufficient notice (at least 48 hours), KOS Media (Publishing) Ltd reserves the right to charge for any further TV production at its standard published hourly rate should the advertiser still wish to use KOS Media (Publishing) Ltd's production services to complete its TV commercial or photographic imagery included in the advertiser's agreement. The advertiser will approve and accept that there are only two choices of voice-over and music offered by KOS Media (Publishing) Ltd. Should an advertiser wish to use other voice-overs or non-copyright free music it is the responsibility of the advertiser to pay the PRS rights should they be required to do so. Any changes to or failure to approve the TV production by the deadlines agreed between both parties will result in KOS Media (Publishing) Ltd being given permission by the advertiser to replace the TV commercial with pictures or stills from a choice of photography supplied by the media owner until the advertiser can supply a TV commercial produced at their own cost and risk outside of this agreement. The advertiser also accepts and agrees that this action would not reduce the value or cost of their membership. Any cost of changes required to the TV commercial throughout the advertiser's agreement will be borne by the advertiser outside of this agreement.
- Each advertiser accepts that their ranking and position within KOS Media (Publishing) Ltd's search engine will be equal to those within their own category (Platinum, Gold, Silver, Bronze, etc) other than they will be ranked based on the search engine criteria of optimisation within their level (Platinum, Gold, Silver or Bronze).
- Any delivery claims made by the advertiser or discount vouchers published within the print or online media of KOS Media (Publishing) Ltd and any action as a result of the public or otherwise is the sole responsibility of the advertiser. Any claims resulting from this via KOS Media (Publishing) Ltd must be met by the advertiser.
- a. All credit accounts due for payment shall be notified to the Advertiser by the 30th day following the date of the invoice, time to be of the essence. All sums due to KOS Media (Publishing) Ltd or RBS Factoring shall be paid in full, and the Advertiser shall have no right of set off in any circumstances.
b. In the event that payment is not received by KOS Media (Publishing) Ltd or RBS Factoring by the due date, the media owner shall be entitled to suspend all further advertising until payment is received and/or repudiate the contract and make any surcharges for breaking the contract.
c. In the event that payment is not received by KOS Media (Publishing) Ltd by the due date, the media owner reserves the right to charge interest on all overdue balances calculated on a daily basis at the rate of two per cent above the minimum lending rate of National Westminster Bank Plc from time to time in force.
d. Notwithstanding anything in these terms and conditions or implied to the contrary, in the event of the Advertiser ceasing to use the services of KOS Media (Publishing) Ltd (for whatever reason), the whole amount of monies due from the Advertiser to the date of cessation shall fall due for immediate payment.
e. The Advertiser will be liable for all costs incurred by KOS Media (Publishing) Ltd in the recovery of debts not paid by the due date.
f. Payment may be made by cheque, credit transfer, direct debit, cash and any major credit card.
- Any discount which KOS Media (Publishing) Ltd may have agreed with the Advertiser shall be forfeited in the event of failure by the Advertiser to complete the contract or to meet the above credit terms.
- Advertising Agency commission will be allowed to those advertisers recognised by the Newspaper Society, but shall not exceed ten per cent and will be subject to the terms of that recognition. This commission will not be allowed if the Advertising Agency fails to meet the terms.
- All private advertisements and certain categories as laid down by KOS Media (Publishing) Ltd must be prepaid.
- The Advertiser agrees to indemnify KOS Media (Publishing) Ltd in respect of all costs, damages or other charges falling upon the media owners or any of the companies within the KOS Media Group as the result of legal action or threatened legal action or threatened legal arising from the publication of any advertisement or advertising promotion.
- An order for an advertisement shall amount to acceptance of these terms and conditions, and any condition placed on an order by an Advertiser shall be null and void in so far as it conflicts with them.
- Copyright in advertisements produced wholly or partially by the media owners belong to KOS Media (Publishing) Ltd. Advertisers may not reproduce such advertisements without the media owner's written consent.

All terms and conditions stated above are in place to protect the advertiser, the media owner and the communities they serve within the public domain as well as the beneficial rights of individuals and organisations. KOS Media will endeavour to always act reasonably in applying its terms and conditions.

Effective from June 2008

Apple Barn, Hythe Road, Smeeth, Ashford, Kent TN25 6SR
Tel 01303 817040 Fax 01303 817004
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- **Lecturer in Plastering**
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PUBLIC NOTICE
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Women Seeking

KAREN 51, smoker, many interests, seeks country loving guy, 35-45 who is fun, loving and caring. Tel No: 0906 515 7112 Box No: 382050 ☞

LYN young 50yr old lady, divorced, attractive, size 16, black hair, green eyes, no ties, dog, likes walks, meals out, nights in, socialising, seeks gent, 40-55. Tel No: 0906 515 7112 Box No: 350023

BEAUTIFUL slim, Oriental babe, 21, stunning figure, seeks older, solvent gent, 70 plus to spoil and pamper her. Tel No: 0906 515 7112 Box No: 348545

TALL attractive nurse, dark hair, blue eyes looking to meet someone young and fit for off duty fun and friendship. Tel No: 0906 515 7112 Box No: 350719 ☞

LOVELY curvy, extrovert, green eyed blonde, seeks gorgeous, easygoing, fun male to share cuddles, laughs and TLC. Tel No: 0906 515 7112 Box No: 350697 ☞

ATTRACTIVE vivacious, curvy blonde beautiful brown eyes, many interests, looking for someone nice to cuddle up on the sofa and share good wine with. Tel No: 0906 515 7112 Box No: 350695 ☞

ATTRACTIVE vivacious lady seeks good looking male to share travel, romantic nights out and lots of TLC. Tel No: 0906 515 7112 Box No: 350693 ☞

BEAUTIFUL bubbly blue eyed blonde, full of life looking for similar extrovert male to put some fun back in her life. Tel No: 0906 515 7112 Box No: 350725 ☞

STUNNING blonde, feels life is for living looking for her Mr Right, 45-55, who can make her feel special. Tel No: 0906 515 7112 Box No: 350723 ☞

CURVY blonde, big blue eyes, many interests WLTm genuine male to make her laugh and brighten up her day. Tel No: 0906 515 7112 Box No: 350721 ☞

STUNNING slim green eyed blonde, fun to be with, likes nights out, looking for that special someone. Tel No: 0906 515 7112 Box No: 350691 ☞

CUTE female, full of fun and always likes to try new things, seeks spontaneous, manly male for fun and laughter. Tel No: 0906 515 7112 Box No: 349029 ☞

ATTRACTIVE fit brunette, good fun and down to earth, WLTm funny, romantic guy who knows how to enjoy life. Looks unimportant. Tel No: 0906 515 7112 Box No: 349007 ☞

SINGLE mum, 39, likes most things, seeks male with GSOH for LTR. Tel No: 0906 515 7112 Box No: 349999 ☞

BLUE eyed, slim single mum, needs help, seeks genuine caring man who wants a challenge. Tel No: 0906 515 7112 Box No: 382030 ☞

YOUNG bubbly, bouncy, romantic female, sexy, cool, seeks male for fun, friendship, maybe more. Tel No: 0906 515 7112 Box No: 349435

SAM attractive, outgoing with blonde spiky hair, green eyes, lonely, romantic and in need of some male company. Ageless looks unimportant. Tel No: 0906 515 7112 Box No: 349927 ☞

STUNNING brown eyed brunette, funny and vivacious searching for fun and romance with unattached male. ACA. Tel No: 0906 515 7112 Box No: 349921 ☞

GILL slim stylish blue eyed blonde loving and caring, WLTm down to earth guy who knows how to treat his lady. Tel No: 0906 515 7112 Box No: 349921 ☞

AFFECTIONATE curvy green eyed brunette seeking fit active man to share new adventures with. Looks unimportant. Tel No: 0906 515 7112 Box No: 349919 ☞

STUNNING ex model, curvy, long legs seeks tall well built guy relax with. Tel No: 0906 515 7112 Box No: 349005 ☞

LOVELY curvy brunette, adventurous and feminine seeks intelligent male to share the fun side of life together. Tel No: 0906 515 7112 Box No: 349003 ☞

TINY blonde, blue eyes, lovely smile, romantic at heart, seeks really nice manly for romance, possible LTR. Looks unimportant. Tel No: 0906 515 7112 Box No: 348999 ☞

LORRAINE 5ft 8ins, slim, size 10, long dark curly hair, green eyes, likes make out, pals, seeks male with GSOH. Tel No: 0906 515 7112 Box No: 348857 ☞

SUZANNE 35, beautiful blonde, seeks male for chats and a relaxing glass of wine anytime. ACA, status unimportant. City area. Tel No: 0906 515 7112 Box No: 342527 ☞

HAPPY go lucky blue eyed blonde, 38, just wants to make someone happy seeks similar kind male for a loving relationship. Tel No: 0906 515 7112 Box No: 347347 ☞

SUE early 60's, black hair, brown eyes, seeks male, 59-63 for fun and friendship. Tel No: 0906 515 7112 Box No: 346929 ☞

FEMALE 42, stunning blonde nurse looking to share a bottle of good wine, relax and whatever follows with a tall professional male. Looks unimportant. Tel No: 0906 515 7112 Box No: 347345 ☞

PRETTY blonde with lovely green eyes seeks male for good conversation and companionship. Tel No: 0906 515 7112 Box No: 349901 ☞

SHAZ fun and bubbly with auburn hair seeks tall good looking guy for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349899 ☞

FUN loving, young at heart blonde, big blue eyes, looking for some fun, romance and TLC. Tel No: 0906 515 7112 Box No: 349897 ☞

VERY pretty blue eyed blonde, funny and warm seeks attractive down to earth, older male for fun, laughter and love. Tel No: 0906 515 7112 Box No: 349895 ☞

FAYE N/S, non drinker, lots of love to give, seeks special, genuine, honest male. Tel No: 0906 515 7112 Box No: 349309 ☞

MARGARET 69, 5ft 4ins, active, N/S, GSOH, likes keep fit, walks, meals out, nights in, holidays, seeks nice likeminded gent, 65-70 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349085 ☞

GORGEOUS tall feminine brunette seeks special loving, much older guy with a passion for life to get together with. Status unimportant. Tel No: 0906 515 7112 Box No: 349035 ☞

CHATTY blonde, fun to be around, will try anything once looking for some serious fun with confident guy. Tel No: 0906 515 7112 Box No: 349033 ☞

PETITE female with lovely long auburn hair, sensitive and loving seeks someone nice to share lots of cuddles, TLC and more. Tel No: 0906 515 7112 Box No: 349031 ☞

CURVY blue eyed blonde who just wants to have a good time with no complications. WLTm likeminded guy. Looks unimportant. Tel No: 0906 515 7112 Box No: 347127 ☞

VIVACIOUS brown eyed brunette seeks tall, confident, tactile guy looking for romantic fun. Tel No: 0906 515 7112 Box No: 347125 ☞

GORGEOUS blue eyed brunette, hurt in past and looking for someone to mend a broken heart and put some lust back. Tel No: 0906 515 7112 Box No: 347123 ☞

ALICE 47, black, seeks older male for love and relationship. Tel No: 0906 515 7112 Box No: 381748 ☞

WARM caring woman, 59, too young to be old, likes pubs, meals out, walks, cinema, theatre, seeks kind, caring, reliable, solvent male for friendship/relationship. Tel No: 0906 515 7112 Box No: 344965

STRAIGHT female, 60-75 seeking male companionship, no complications for fun and socialising, gay man welcome. Tel No: 0906 515 7112 Box No: 341379 ☞

PAT 50, black, honest, kind, seeks female for discreet fun times. London. Tel No: 0906 515 7112 Box No: 350541

WHITE English male, 57, N/S, broad shouldered, likes concerts music, cinema, seeks sensual, intelligent female, 21-45. Tel No: 0906 515 7112 Box No: 350457 ☞

RAY 5ft 9ins, slim, 55, caring, good heart, easygoing, seeks female of similar age. Tel No: 0906 515 7112 Box No: 350365 ☞

COSTA 42, 5ft 11ins, slim, athletic, educated, graduated lawyer, seeks attractive lady, any age for fun, friendship, maybe more. Tel No: 0906 515 7112 Box No: 350243 ☞

LADY 50 plus sought by slim, attractive professional male 45 for discreet relationship. London/Surrey Tel No: 0906 515 7112 Box No: 350219

MALE 59, 5ft 8ins, ex footballer, seeks attractive, slim-medium build female for good times. Eastbourne Tel No: 0906 515 7112 Box No: 382096 ☞

ALEX professional black male, 36, likes travel, meals out, museum, theatre, seeks kind lady. Tel No: 0906 515 7112 Box No: 350203 ☞

YOUTHFUL male, 49, 5ft 8ins, N/S, white, seeks slim African Princess, 30-45 for fun and laughter maybe more. Tel No: 0906 515 7112 Box No: 378984 ☞

WARM caring woman, 59, too young to be old, likes pubs, meals out, walks, cinema, theatre, seeks kind, caring, reliable, solvent male for friendship/relationship. Tel No: 0906 515 7112 Box No: 344965

37YR old blonde beauty, hour glass figure, likes to look good for her man, has much to offer a tall romantic male. Tel No: 0906 515 7112 Box No: 347317 ☞

NATALIA attractive, brunette, brown eyes, 40's, N/S, slim, fit, friendly, seeks sincere, N/S, solvent male for love and relationship. Tel No: 0906 515 7112 Box No: 344393

PROFESSIONAL attractive, friendly, black British female, mid 40's, size 10-12 likes socialising, seeks sincere mate of any nationality for LTR. Tel No: 0906 515 7112 Box No: 341125

ATTRACTIVE young at heart professional, no ties seeks attractive male for mutual friendship. Status unimportant. Tel No: 0906 515 7112 Box No: 355886 ☞

KAREN 34, leggy brunette who knows there's more to life than just work! WLTm confident professional male for time off meets in London and fun. Tel No: 0906 515 7112 Box No: 342525 ☞

PATRICIA outgoing, confident, feminine, warm, friendly, smart, good company, attractive, seeks similar male. Tel No: 0906 515 7112 Box No: 347215 ☞

6FT male, 24, brown hair, blue eyes, slim, athletic, outgoing, likes clubs, bars, sports, gym, seeks female for fun and friendship, maybe more. Tel No: 0906 515 7112 Box No: 349981 ☞

6FT 2ins male, dark hair, blue eyes, hardworking, professional, GSOH, likes sports, travel, seeks outgoing female. Tel No: 0906 515 7112 Box No: 349939

PAUL 44, 5ft 7ins, outgoing, caring, smoker, seeks slim, outgoing, fun girl, 30-45 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349313 ☞

BLACK male, 30, attractive, seeks female, 18-40 slim-medium build for fun and friendship. Tel No: 0906 515 7112 Box No: 349267

ACTOR 5ft 10ins, strong build, likes theatre, music, comedy, politics, seeks intelligent, attractive female, 30-45 with GSOH. Tel No: 0906 515 7112 Box No: 349871 ☞

MATURE attractive, fit male, seeks slim, petite, sexy Asian/Oriental/Latino lady for fun LTR. Tel No: 0906 515 7112 Box No: 349805 ☞

WIDOWER 66, tall, likes sports, meals out, walks, seeks attractive female of similar age for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349581

PAUL 44, easygoing, seeks attractive, easygoing female of similar age. Tel No: 0906 515 7112 Box No: 381896 ☞

NICE male, late 50's, tall, blue eyes, grey hair, friendly, fit, likes boats, cars, outdoors, seeks female, late 50's for 1-2-1. Tel No: 0906 515 7112 Box No: 381886 ☞

TALL athletic 30yr old male, seeks caring female, size 16 plus for fun, leading to relationship. Tel No: 0906 515 7112 Box No: 349107 ☞

AFFABLE gentle teacher, 56, likes rock, arts, culture, travel, seeks intelligent, attractive woman, no kids for LTR/marriage. Tel No: 0906 515 7112 Box No: 347051 ☞

JEFFERY 52, white, 6ft 2ins, medium build, likes meals out, cinema, holidays, seeks single, genuine black female for 1-2-1 relationship. Tel No: 0906 515 7112 Box No: 348663 ☞

SINGLE male, 60, medium build, kind, caring, GSOH, likes music, walks, places of interest, WLTm lady up to 60. Tel No: 0906 515 7112 Box No: 350043

BARBARA divorced, active, 5ft 7ins, dark hair/eyes, likes cinema, theatre, meals out, holidays, seeks intelligent male with GSOH for friendship, maybe more. Tel No: 0906 515 7112 Box No: 346745 ☞

VOLUPTUOUS big hearted young brunette seeks hunky guy who likes body art to make life a bit more interesting. ACA. Tel No: 0906 515 7112 Box No: 347165 ☞

BEAUTIFUL tall brunette with a lovely smile seeks tall, well built mature male to share wine, lots of laughter and more. Tel No: 0906 515 7112 Box No: 347163 ☞

VIVACIOUS dark haired, brown eyed, petite single mum, witty, caring, enjoys life, seeks male, 42-50 with GSOH, kind heart and who likes socialising. Tel No: 0906 515 7112 Box No: 348655 ☞

DOWN to earth female, 5ft 8ins, 42, seeks sincere, honest male. Portsmouth. Tel No: 0906 515 7112 Box No: 348557 ☞

HONEST caring, genuine female, 44, GSOH, likes meals out, nights in, seeks similar male. Tel No: 0906 515 7112 Box No: 381844 ☞

6FT 2ins male, dark hair, blue eyes, hardworking, professional, GSOH, likes sports, travel, seeks outgoing female. Tel No: 0906 515 7112 Box No: 349939

PAUL 44, 5ft 7ins, outgoing, caring, smoker, seeks slim, outgoing, fun girl, 30-45 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349313 ☞

BLACK male, 30, attractive, seeks female, 18-40 slim-medium build for fun and friendship. Tel No: 0906 515 7112 Box No: 349267

ACTOR 5ft 10ins, strong build, likes theatre, music, comedy, politics, seeks intelligent, attractive female, 30-45 with GSOH. Tel No: 0906 515 7112 Box No: 349871 ☞

MATURE attractive, fit male, seeks slim, petite, sexy Asian/Oriental/Latino lady for fun LTR. Tel No: 0906 515 7112 Box No: 349805 ☞

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JEFFERY 52, white, 6ft 2ins, medium build, likes meals out, cinema, holidays, seeks single, genuine black female for 1-2-1 relationship. Tel No: 0906 515 7112 Box No: 348663 ☞

SINGLE male, 60, medium build, kind, caring, GSOH, likes music, walks, places of interest, WLTm lady up to 60. Tel No: 0906 515 7112 Box No: 350043

JAMES late 40's, likes walks, socialising, cinema, meals out, theatre, tee-total, seeks female, 40-50 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 350545 ☞

CRAIG 25, likes wrestling, theatre, church, socialising, seeks lady, 18-40 preferably ex model for LTR. Redhill Tel No: 0906 515 7112 Box No: 382134 ☞

RICHARD 49, 6ft, slim, professional, GSOH, tactile, affectionate, likes most things, seeks slim, affectionate female. Tel No: 0906 515 7112 Box No: 349519 ☞

TAFFY 47, young looks, nice personality, loyal, GSOH, pet lover, seeks female for text friendship, maybe more. Tel No: 0906 515 7112 Box No: 381962

6FT male, 24, brown hair, blue eyes, slim, athletic, outgoing, likes clubs, bars, sports, gym, seeks female for fun and friendship, maybe more. Tel No: 0906 515 7112 Box No: 349981 ☞

6FT 2ins male, dark hair, blue eyes, hardworking, professional, GSOH, likes sports, travel, seeks outgoing female. Tel No: 0906 515 7112 Box No: 349939

PAUL 44, 5ft 7ins, outgoing, caring, smoker, seeks slim, outgoing, fun girl, 30-45 for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349313 ☞

BLACK male, 30, attractive, seeks female, 18-40 slim-medium build for fun and friendship. Tel No: 0906 515 7112 Box No: 349267

ACTOR 5ft 10ins, strong build, likes theatre, music, comedy, politics, seeks intelligent, attractive female, 30-45 with GSOH. Tel No: 0906 515 7112 Box No: 349871 ☞

MATURE attractive, fit male, seeks slim, petite, sexy Asian/Oriental/Latino lady for fun LTR. Tel No: 0906 515 7112 Box No: 349805 ☞

WIDOWER 66, tall, likes sports, meals out, walks, seeks attractive female of similar age for friendship, maybe more. Tel No: 0906 515 7112 Box No: 349581

PAUL 44, easygoing, seeks attractive, easygoing female of similar age. Tel No: 0906 515 7112 Box No: 381896 ☞

NICE male, late 50's, tall, blue eyes, grey hair, friendly, fit, likes boats, cars, outdoors, seeks female, late 50's for 1-2-1. Tel No: 0906 515 7112 Box No: 381886 ☞

TALL athletic 30yr old male, seeks caring female, size 16 plus for fun, leading to relationship. Tel No: 0906 515 7112 Box No: 349107 ☞

AFFABLE gentle teacher, 56, likes rock, arts, culture, travel, seeks intelligent, attractive woman, no kids for LTR/marriage. Tel No: 0906 515 7112 Box No: 347051 ☞

JEFFERY 52, white, 6ft 2ins, medium build, likes meals out, cinema, holidays, seeks single, genuine black female for 1-2-1 relationship. Tel No: 0906 515 7112 Box No: 348663 ☞

SINGLE male, 60, medium build, kind, caring, GSOH, likes music, walks, places of interest, WLTm lady up to 60. Tel No: 0906 515 7112 Box No: 350043



NICK 28, builder, 6ft, shaved head, blue eyes, medium build, seeks female for fun and maybe more. Tel No: 0906 515 7112 Box No: 350015 ☞

ROSS 42, 5ft 10ins, green eyes, brown hair, likes music, kind, caring, seeks special female. Tel No: 0906 515 7112 Box No: 349893 ☞

EARLY 60's male, 5ft 8ins, blue eyes, GSOH, likes most things, seeks similar fun loving female, 55 plus for good times, maybe more. Tel No: 0906 515 7112 Box No: 349285

CHARISMATIC creative, intelligent, handsome, quintessentially sexy male model/massage therapist 39, seeks stylish stunning, sensual lady. London. Tel No: 0906 515 7112 Box No: 381966

ANDY 42, romantic, loving, attractive, likes nights out, cooking, weekends away, seeks busy female, 32-55 with GSOH for LTR. Tel No: 0906 515 7112 Box No: 349281 ☞

PROFESSIONAL affluent executive, 5ft 8ins, N/S, needs to correct work/life balance, seeks lady, 35-45 to share quality time with. Tel No: 0906 515 7112 Box No: 348899 ☞

TALL loving Latino male, well built, slim, olive complexion, openminded, likes music, sports, culture, politics, theatre, reading, writing, seeks N/S, busty female for friendship, maybe more. Tel No: 0906 515 7112 Box No: 340165

SUSSEX male, 45, trusting, presentable, seeks female, 40-50 faithful and believes that romance is not dead. Tel No: 0906 515 7112 Box No: 381884 ☞

SOLVENT male, 45, 5ft 10ins, dark hair, fit, sporty, seeks tall, curvy female, 35-45. Tel No: 0906 515 7112 Box No: 381870

SLIM good looking male, naturalist, likes conversation, wine, sunshine, seeks female with similar interests. Tel No: 0906 515 7112 Box No: 381840 ☞

WIDOWER 68, 6ft tall, grey hair, N/S, likes sport, music, theatre, seeks attractive N/S female, 60-66 for LTR. Eastbourne. Tel No: 0906 515 7112 Box No: 323687

PAUL 48, slim, 6ft, seeks caring female. Tel No: 0906 515 7112 Box No: 348705 ☞

ROMANTIC good looking male, early 50's, many interests, seeks tall, black lady for friendship. Tel No: 0906 515 7112 Box No: 381418

JAMIE Eastbourne, 35, gay, seek same in local area for



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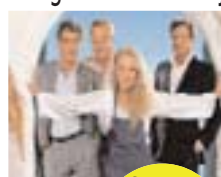
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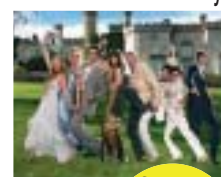
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PENALTY: Hythe celebrate their second goal

Crowds flock as Hythe make history

Hythe Town 2 Staines Town 0

A BUMPER crowd flocked to Reachfields on Saturday to see Hythe Town deservedly book their place in the FA Cup first round proper.

More than 800 turned out to see goals from Gary Mickelborough and Dave Cook claim the scalp of Conference South side Staines Town in an absorbing clash. It is the first time in the club's history they have reached the hallowed stage and were rewarded with a trip to League Two side Hereford United in Sunday's draw.

Town boss Scott Porter said: "It was a great atmosphere to play in. We wanted a big crowd

FOOTBALL

and we got it. They made a lot of noise, but that was down to the way we played, they had a lot to shout about."

Hythe started strongly but were dealt a blow after only ten minutes when striker Brendon Cass was forced off with an injury.

Town recovered and opened the scoring nine minutes before the break when Mickelborough squeezed between a defender and goalkeeper Louis Wells to poke the ball into an empty net.

Porter's side continued to impress at the start of the second-half and only a smart save from Wells denied Cook.

Staines regrouped and pushed forward in search of an equaliser, but the Hythe defence, led superbly by Lee Shearer, held firm.

Cook hit the crossbar from 30 yards but his frustration was short-lived as the Town skipper headed home Mickelborough's cross on 81 minutes.

The only sour note was a second booking for Lee Winfield, deep into injury time, but Hythe hung on to spark jubilant scenes from the big crowd.

Fee talks halt King's move to Invicta

FOLKESTONE Invicta's proposed move for Herne Bay's prolific striker Stuart King is in the balance after the two clubs failed to negotiate a fee.

The Seasideers are keen to add firepower to their squad and King, who netted 13 goals in Bay's first ten games of the season, appeared to fit the bill.

The striker attended training with Folkestone last Thursday, but cracked his collarbone near the end of the session which is likely to keep him on the sidelines for up to a month.

Despite the injury, Invicta boss Neil Cugley is still keen on signing King, but for a deal to go through Bay would need to lower their asking price.

He said: "He's one we're interested in but it could be on hold at the moment. It's not the injury, I would still take him tomorrow, but it's more up to Herne Bay, there's not much more we can do."

Invicta were at home to Tooting & Mitcham last night, see www.yourshepway.co.uk for details. This weekend they host Thamesmead Town in the FA Trophy.

Park put a stop to Folkestone flow

Folkestone 14 Charlton Park 32

A BELOW par performance saw Folkestone's three-game winning run halted by in-form Charlton Park at the New Burlington Ground on Saturday.

Charlton Park already led 6-0 when two Stones players were yellow carded in quick succession. Despite the visitors also losing a man they made the most of the advantage to score two tries.

It got worse for the home side after the break with two more scores giving Park a 32-0 lead. Simon Harris restored some pride with two late tries, converted by Chris Petley, but it was too little too late.

The Stones visit leaders Crowborough on Saturday.



Picture: IOR KIPCO

HAPPY DAYS: Hythe Town side are jubilant after becoming the first Kent League side for more than half a century to reach the first round of the FA Cup after beating Staines

Town celebrate FA Cup shock as Hereford looms

FOOTBALL

■ BY DAVID PRITCHARD AND TOM HOWARD

FA CUP giant-killers Hythe Town are revelling in the attention gained from reaching the first round proper – and believe the benefits will be long lasting.

Scott Porter's side belied the three divisions between themselves and Conference South side Staines Town on Saturday to run out 2-0 winners. They became the first Kent League side for more than half a century to reach the first round, where they were drawn away to League Two strugglers Hereford United next month.

The club have claimed almost £30,000 in prize money alone from the run, topped up by healthy gate receipts. Paul Markland, Hythe's chairman, is thrilled with the progress which will make a real difference to the club long-term.

He said: "It's a once-in-a-lifetime experience, everyone has their 15 minutes in the limelight and this is ours. It has put us on the map and associated the club with successful names, watching the draw on Sunday there was

Brighton, Charlton, Southampton and Hythe – how fantastic.

"The crowd (808) were great and talking to some of the people afterwards who had found their way to us, they said they'd be coming again, so I think the attendances will go up.

"Financially it's made sure of this year's budget and means we can do things we can't normally afford to do like buy a new white liner and renovate the bar."

The bar may certainly needed restocking this week after the post-match celebrations drunk it dry on Saturday. It forced the players and board to meet up at a pub in Folkestone to watch Sunday's first round draw, with several still nursing sore heads.

Town boss Scott Porter has steered his side

through six rounds to reach this stage and is hugely proud of their efforts.

He said: "The team will go down in history and I said to them before the game this is our chance to make history. I can't thank the lads enough. I thought if we drew and had to go to their place then our chance had gone, but we've done it.

"We've earned a lot money up until this game and it's all credit to the people upstairs who have worked extremely hard to keep this club running."

Gary Mickelborough, who got Hythe on the way to Saturday's victory by scoring the first goal, said: "The goal was a bit of a blur to be honest but it was a real team performance. Staines are in leagues above us and nine times out of ten they would beat us, but this is the FA Cup and hard work can get you anywhere."

Skipper Dave Cook added: "It all worked out well. We all worked hard we knew it would be difficult. I'm buzzing, it's a great result for the club. I thought it was a tougher game against Concord to be honest, but we made it hard for them."

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Birchall nets again to keep Dover's FA Cup hopes alive

FOOTBALL

BY TONY HUDD

Farnborough 1

King 22

Dover 1

Birchall 63

ADAM Birchall's seventh goal in seven consecutive games put Dover within touching distance of a lucrative FA Cup first round tie at Gillingham, and a reunion with former bosses Andy Hessenthaler and Ian Hendon.

Only once in the last 28 years have Dover reached the first round proper, but they got the chance to add to that after earning last night's replay against Farnborough at Crabble.

The Whites looked to be heading out of the competition until the prolific Birchall equalised in the 63rd minute to force Tuesday night's replay.

The draw was made all the more commendable as they were reduced to ten men after substitute Nicky Nicolau was sent off for a second caution with five minutes remaining.

Manager Martin Hayes was delighted that his side were able to hang on to force a replay. He said: "I'm not unhappy at having a second game. There is no point in discussing Gillingham because we have a difficult replay



Dover Athletic starting XI



Subs used: Nicolau (Wynter 56), Long (Baker 80), Charles (Norville 63)

CHANCE: Adam Birchall snapped up a rebound off the Farnborough keeper to equalise during the FA Cup tie

against a very good Farnborough side."

But club chairman Jim Parmenter, who predicted way back in the summer that it was written in the wind that Dover would draw Gillingham in the FA Cup following the acrimony of losing newly appointed Ian Hendon to Priestfield, was spot on.

Though some observers believed Dover were fortunate at the Rushmoor Stadium on Saturday, Hayes was not displeased with the performance. He said: "We made some good chances in the first-half, but couldn't put them away. Then we paid the price for making a couple of mistakes on the edge of our penalty area, which was disappointing.

"I thought we were playing well enough to get back in the game. We showed that in the second-half when we got our equaliser, but then we panicked which forced us to weather the storm and deal with a lot of pressure.

"The sending off made it that much harder

but I was pleased with a battling performance from what is essentially a young side. That showed greater character."

Of goalscorer Birchall, the manager said: "Some might say he wasn't at his best, but he's a terrific goalscorer because he has that knack of being in the right place at the right time.

"Although, all praise must go to the defence who battled magnificently. We've taken stick about leaking goals, but the defence came together as a solid unit."

The Whites fell behind in the 22nd minute when Jack King produced a clinical finish to beat Ross Flitney in the Dover goal after Jason Norville, who was making his full debut for Dover, and Matt Fish were caught in two minds and Nick Ciardini set up King.

Dover restored parity when Norville forced Farnborough goalkeeper Michael Jordan into a fine save, but he could only parry the ball and the lurking Birchall was perfectly positioned to snap up the rebound.

For a report and reaction from last night's crucial cup game at Crabble, visit www.your-dover.co.uk.

FOOTBALL

Deal's woes continue with Greenwich loss

Deal Town 0 Greenwich Borough 3

TWO goals in the space of five second-half minutes effectively sealed Deal Town's demise as they slumped to a home defeat against Greenwich Borough.

Deal, who topped the Kent League at the start of October, have now dropped to fifth and Saturday's result meant they have now conceded seven goals in their last two outings after a 4-2 reverse at Erith & Belvedere.

For only the second time this season, Derek Hares' side failed to score in the league, but they were comprehensively undone by a Greenwich side who leap-frogged them with the win.

There was little to choose between the sides in a tight first-half and the whistle blew with the score still goalless, but Deal's afternoon was about to take a turn for the worse.

Eight minutes had elapsed after the interval when Peter Afolayan struck to put the visitors ahead and the Borough striker doubled his tally five minutes later to leave Town facing an uphill battle.

For all their huff and puff, though, Deal could find no way back into the game and when Harry Draper scored Greenwich's third with 16 minutes remaining, the game was up.

Next up for Deal is a home game against Tunbridge Wells, who are one of the division's form teams after winning six of their last seven games, scoring 27 goals in the process.



BEATEN: Roy Guiver in action on Saturday

Pictures: GOR KUROO

Sharks' promotion hopes dwindle

RUGBY

Portsmouth 39 Dover 33

DOVER are quickly running out of time and players if they are to keep their promotion hopes alive after a costly afternoon on the south coast.

The Sharks, already laid low by injuries, lost three more key players during Saturday's defeat at Portsmouth and now have 11 first XV players unavailable for this weekend's home game against Chichester.

Blair Charge faces a long spell on the sidelines after breaking his leg, while Buster Collins has a cracked sternum and Dale Tonks



Picture: NICK DUNCAN

DEFEAT: Dover suffered more injuries against Portsmouth

twisted his pelvis during the game.

The home side, relegated from National 3 last season, have made a mixed start to life in London 1 South, but Dover ran into a colossal front row and took their time to recover after conceding two early tries.

However, the visitors – who blooded several youngsters – fought their way back into the game and could even have snatched a positive result had the referee not blown so early for full-time.

Of some consolation to the Sharks will be the two bonus points they brought back to south-east Kent for scoring four tries and finishing within seven points of Portsmouth.

However, they have now lost three games on the bounce and with such a long list of players in the treatment room, the winter promises to be a long one for the Crabble side.

In London 2 South East, Deal & Betteshanger's losing run was extended to four games as they went down 31-15 at Lewes. This Saturday they entertain East Grinstead.

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Gills defender John Nutter talks about the club's League Two promotion hopes

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Business names top the bill at B2B exhibition



SHOW PIECE: Business Week Live promises to be a great networking event.

from the public sector, despite the fact that Chancellor George Osborne announced big cuts in that arena only last week.

Archant KOS Media commercial director Christine Davidson said BWL would appeal across all business sectors, from owners, entrepreneurs and managers of small and medium enterprises to large private and public organisations and agencies.

"BWL offers true value to attendees at a crucial time in their planning process, post-CSR and prior to the crunch year of 2011," she said.

"Every senior manager and every business owner needs to know where the opportunities will be."

She also spoke of the innovative zoning at the show which will enable those on tight timetables to head for the business sectors they needed to target.

And she highlighted the workshops providing hands on advice and information and the fresh approach of the Kent Business School clinics being offered for free at the show; companies can book a 30-minute slot with a team comprising MBA students, alumni and academics.

"No hard-pressed firm can really pass up on the chance of brainstorming with such experts when just one good tip could save their company," said Christine.

Exhibiting companies leading the line up at BWL include BT, East Malling.

Conference Centre, IPS international, KCC Low Carbon Futures, Kent FA, Kent Science Park, Manston Airport, Medway Safety, NatWest, University of Greenwich, Village Hotels, The Kent Foundation, Circatron and Comcheck.

SPEAKERS' CORNER



SMART marketing and funding can turn a good idea into a profitable business, says an industry expert.

Phil Beavan, portfolio director for the Innovation and Growth Team, said too much focus is often put on a product without enough thought about how to bring in investment.

The straight-talking business guru will address Business Week Live delegates on 'Investment ready – how to catch your dragon'.

"You have to make sure the product is financially ready, that there will be high growth and a good exit route," he said.

"People have to make sure they are investment ready. There have been real horror stories where people have got a great product, but spend so much time focusing on that that they get nowhere and have lost a lot of money."

Mr Beavan said since he started with the Government-funded Kent and Medway Innovation and Growth Team in March, he has raised just over £500,000 in investment for businesses.



BUZZ words are out and straight-talking in says motivational speaker Neil Annis.

The Kent-based business expert will let Business Week Live delegates in on 'The Secret of being an Inspirational Manager'.

"I'm going to talk to people about how to get the best from themselves and how to adapt as a manager to keep staff motivated," he said.

"This is not about buzz words and hype – I really don't like that – this is about tips and advice that can be easily translated in any organisation.

"People need to be able to implement knowledge, skills and ideas into the workplace to run a successful business."



FACEBOOK, Twitter and other social networking websites have levelled the playing field between large and small businesses, says digital marketing specialist Jonnie Jensen.

Mr Jensen's Tmandi firm works with other companies to help them improve their internet

search ranking and teach them how to make the best use of modern technology – a must in business today he says.

He will talk about 'The Digital Revolution' at Business Week Live: "The digital revolution has enabled businesses of all sizes to compete against one another. In the earlier days of the internet it was all about who had the most money to spend. A classic example would be companies from the insurance sector buying the most expensive keywords so customers would always come to their sites first on search engines like Google.

"But now the use of social media like blogs and forums has brought us right back to what was the original measure of a successful business, and that was representation.

"I'm keen to point out to small and medium-sized firms that there's never been a better opportunity for them to succeed. All it really takes is a creative mind and a commitment to reach the top."

Workshops

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Opening the door to Europe



Speak to the experts at Medway Council (Stand 73) - lead partners on the TEN project. TEN is a three-year project with the aim of promoting and encouraging entrepreneurs and businesses to develop new cross-border commercial initiatives. This is an excellent opportunity for Medway's small businesses to establish new markets in northern France and Belgium to help them grow further.

The other partners are Canterbury City Council, POM West Flanders Development Agency, Boulogne Chamber of Commerce, Boulogne Development Cote d' Opale and the Regional association of Business Incubators (Les Ruches du Nord).

The funding enables businesses to install new software, develop multi-lingual web pages, attend overseas study tours and visits and to exhibit at business events in France and Belgium. This will help to build business partnerships and new commercial relationships with companies on the other side of the Channel.

Exhibitor List

Adept-IT Ltd
ADM Computing
All Health Matters Ltd
Archant KOS Media
Asbestos First
Belmont Insurance
BIG
Brachers
Bradbourne House
BT Local Business
Buckmore Park Karting Ltd
Business Computer Solutions
Business Flow UK
Business Link SE
Business Week
Channel Chamber of Commerce
Charity Bank
Chart Hills Golf Club
Circatron
Clean Tech
Comcheck Systems Ltd
Complete Ice Control
Core Financial Services
Credo IT & CRB Checks
Dickens World
East Malling Conference Centre
Ecotricity
Federation of Small Business
Future Creative
GCL Ltd
GradsKent Project
HMRC
IMM-UK
Innovation & Growth
Intellectual Property Office
IPS International
Judd Associates
KCC (South East Business Carbon Hub)
Kent Business School
Kent Cleaning Solutions
Kent F.A.
Kent Invicta Chamber of Commerce
Kent Office Solutions
Kent Science Park
Kinnarps
KPS Business Solutions
Leaf Hotels
Lloyds TSB
London Golf Club
M J Allen
Managed Service Centre
Manston Airport
McCabe Ford Williams
Medway Fibreglass
Medway Safety Ltd
Mid Kent College
NatWest
Netsite
Oxigen Electric Cargo Scooters
Pagesuite
Peek Consultancy
Platinum Property Services
Principal Corporation-Business Solutions
Print Big
Pxl Pig Studios
So Magazine
Sustainable Marketing
Swale Skills Centre
Thanet & Dover Chambers
The Kent Foundation
The Partnership
Transmarche Enterprise Network
Trax UK Ltd
University of Greenwich
Village Hotels
Warners Solicitors
WCAFI
Whitehead Monckton
Wildthing Wildlife Consultants

Endorsements



collaboration and find new ways of working together.”
Roger House BA(Hons) MIOEE FRSA, Federation of Small Business

“Supporting Business Week live is the fantastic opportunity for us as a business support organisation to showcase the wide range of quality services, support and guidance that is available to businesses around the county!” **Sezen Zeki**, Chamber Manager, Channel Chamber Of Commerce

“An excellent opportunity to showcase the best businesses and ideas in Kent to the most proactive business people in Kent. BCS are proud to be a key partner.” **Gareth Johns**, Director, Business Computer Solutions

“The FSB is delighted to support this event as part of an ongoing commitment to the importance of and values of Kent small business. In a challenging environment we should all take every opportunity to get out amongst our potential supply chain and sales prospects looking to build

“Warners are always happy to do what we can to make business in our region better, we hope everyone involved will benefit from exhibiting and visiting.” **Fergus Ross**, Business Development Director, Warners Solicitors

“The launch of Business Week earlier this year along with its online coverage, brought a welcome boost to the hard-pressed business community, so the Chamber and its members are delighted to learn of this well-timed follow-up.

It looks like a great and much-needed opportunity for people to do business, swap ideas and advice or even team up.



With initiatives like this and back-up from organisations like ours, Kent firms should emerge from recession stronger and better than they ever were during those illusionary ‘good times’ of the early Noughties.”
Jo James, Chief Executive of Kent Invicta Chamber of Commerce

Focus on exhibitors



The MJ Allen Group (stand No. 25) is a family owned business based in the South East of England with 2009 sales of around £25m. Group Companies include expertise in patterns, casting and machining (MJ Allen), punch tooling and dies (Rydal), metrology (Verdict), sheet metal working machinery (Airworks, RMT, Gabro), architectural, restoration and conservation metalworking (Mather and Smith), after-market automotive clutch and brake (National Autoparts) and automotive transmission systems design (Countytrac).

The Foundries Division produce low and medium volume, high quality, complex core assembly sand castings in aluminium (to 1 tonne), Grey iron (to 2 tonnes), SG iron (500kg) and copper alloys (120kg). The recent expansion of our aluminium gravity die casting (to 50kg) facility has now given us a medium to high volume capability. Coupled with this our fully equipped CNC and conventional machine shop, MJ Allen-ENC, with assembly and finishing on site, enables our customers to place a single order for a finished components of almost any size and volume.

The Foundries and Machining Divisions are BS:EN:ISO:9001:2000 approved.

Gary Ealham, www.mjallen.co.uk



MidKent College

MidKent College (stand No. 23) is one of Kent's largest further education and training providers, offering an extensive range of learning and training services from campuses right in the heart of the Medway and Maidstone areas. Whether you want to train for work, gain an academic qualification or learn new skills, MidKent College has hundreds of courses at a level to suit you.

Jacqui Brown, Business Development Manager, www.midkent.ac.uk



Principal Corporation

(stand No. 57) is an established name in the IT, office systems and managed print services arena. We provide a comprehensive multifaceted service to increase the effectiveness and performance of your document generation and production. We will save you money, driving out unnecessary cost whilst increasing document quality and productivity. You will experience a refreshingly different approach and peace of mind whether you require a conventional copy/print /scan device or a fully managed and controlled document solution. Put us to the test!

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Village Hotel (stand No. 80) is a 122 bedroom hotel conveniently located on junction 6 on the M20.

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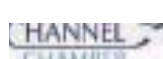
Our extensive Leisure Club includes 25 meter pool, 5000sq ft gym, 3 studios (including a spin studio), sauna, solarium, it is free for residents of the hotel and has a range of membership deals suitable for all.

Our Conference & Events rooms can seat 2-200 guests whether it be for a wedding, conference or dinner dance with extensive menus and packages that can be built around all requirements. Our new Fixed Pricing ensures that companies looking to book training and meeting rooms can find a package that suits their budgets depending on the day of the week.

Nicola Meredith,
www.village-hotels.com

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